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Editorial Features		Directories	Bonus Distributions *
First Quarter	<ul style="list-style-type: none"> <li>Distressed Debt</li> <li>Commercial Mortgage Technology</li> </ul>	Directory of Commercial Mortgage Technology	CMSA Investors Conference, Jan. 19, Washington DC MBA CREF/Multifamily Housing Expo, Feb. 3-5, Las Vegas, NV MBA National Mortgage Servicing Expo, Feb. 23-26, San Diego, CA MBA-NJ Regional Conference, March 14-19, Atlantic City, NJ
Second Quarter	<ul style="list-style-type: none"> <li>Legal Issues</li> <li>Multifamily Lending Trends</li> </ul>	Directory of Commercial Servicing	MBA National Technology in Mortgage Banking Expo, April 25-28, Chicago, IL MBA National Secondary Market Conference, May 23-26, New York, NY MBA Commercial/Multifamily Servicing & Technology Conf., May 23-26, New York, NY CMSA Annual Convention, June 14, New York, NY CMBA Western States Secondary Market Conference, San Francisco, CA NAMB Annual Convention
Third Quarter	<ul style="list-style-type: none"> <li>Hard-Money Lending</li> <li>Commercial Real Estate Investment</li> </ul>	Directory of Commercial Real Estate Lending	CMBA Western States Loan Servicing Conference, Las Vegas, NV CMBA Western States Commercial Real Estate Finance Conf., Las Vegas, NV Annual NIC Conference, Sept. 22-24, Chicago, IL CREW Network Convention, Oct. 20-23, San Francisco, CA Trigild Lender Conference
Fourth Quarter	<ul style="list-style-type: none"> <li>Agency Financing</li> <li>Environmental &amp; Due Diligence</li> </ul>	Directory of Industry Service Providers	MBA Annual Convention & Expo, Oct. 24-27, Atlanta, GA NAMB/West SSCL - Construction Lending Seminar

\* Bonus distribution dates are subject to change. Call for updates.

	Space Deadline	Materials Due
First Quarter	January 8	January 15
Second Quarter	April 16	April 23
Third Quarter	July 2	July 9
Fourth Quarter	September 3	September 10



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*Commercial Mortgage Insight* invites its readers and industry professionals to participate in the magazine's editorial content. Here are your opportunities:

### *Networking*

Announces personnel moves of interest to commercial mortgage finance professionals, particularly to those in charge of originating and servicing commercial and multifamily mortgages.

Submit: Brief announcement, including the person's photo and telephone number

### *FYI*

Reports news about companies in – or doing business with – the commercial real estate finance industry.

Submit: Company news and photos of people quoted

### *Dealmakers*

Details new commercial mortgage loans closed by mortgage lenders and other capital sources.

Submit: Loan details, including name, loan amount, type of property, deal terms and telephone number

### *Reports*

Features news and analysis of trends affecting originators, CMBS investors and property owners, and servicers of commercial and multifamily facilities.

Submit: Mortgage industry and company news

### *Products & Services*

Highlights the latest products and services that add efficiency to the mortgage operations of *CMI's* broker readership. Also includes a guest column.

Submit: News and press releases, or a proposal for a guest column.

### *Calendar*

Lists industry events for executives and professionals involved in originating, servicing, acquiring, funding and securitizing commercial mortgages.

Submit: Event news, including event name, date, location, sponsor, Web site and telephone number

### *Contributed Articles*

*Commercial Mortgage Insight* publishes two types of timely articles: features that examine commercial trends, and features that give readers “nuts and bolts” information about how to make their procedures and operations more efficient and profitable. To contribute an article, contact the editor to discuss your idea.

SEND NEWS AND ARTICLE QUERIES TO:

***Commercial Mortgage Insight***

E-mail: [info@cmi-online.com](mailto:info@cmi-online.com) | Attn: Editor