

Directory

OF COMMERCIAL TECHNOLOGY

Commercial Mortgage Insight

Meeting The Industry's Technology Needs

Trying to find out how you can use technology to improve your business? You may be able to find answers in our **2002 Directory of Commercial Technology**.

The listings were compiled from timely responses to a fax solicitation of commercial technology firms, using the **CMI** database. If you'd like to be added to our database for future directories, contact us at: **Commercial Mortgage Insight**, P.O. Box 2180, Waterbury, CT 06722-2180; (800) 325-6745; (203) 755-0158; fax: (203) 755-3480.

To learn more about **CMI**, contact us by e-mail at info@cmi-online.com, or visit: www.cmi-online.com.

BACK TO BASICS INC.

5080 Pinehurst Terrace, Birmingham, AL 35242-3058; (205) 981-0190; fax (205) 991-8603.

Contact: *Wilson Hauck, president.*

E-mail: marketing@morserv.com

Web site: www.morserv.com

Offers loan servicing, accounting, amortization schedule, investor reporting and 1098 printing. Support 200 active loans for \$200 a month on your PC/LAN/WAN. No setup fees, no add-on fees, no charge for quarterly enhancements.

BANKXCHANGE

100 Shoreline Hwy., Ste. 100, Mill Valley, CA 94941; (415) 289-3239; fax (415) 332-8679.

Contact: *Paul O'Rear, vice president, manager of business development.*

E-mail: porear@bridgerfunding.com

Web site: www.bankxchange.com

An online trading system that increases the efficiency of buying and selling commercial real estate loan portfolios.

LoanAnalyzer - Offers analytics for customizing multiple loan valuation scenarios and provides modeling capabilities that employ multiple criteria for baskets of loans or portfolios selected by the user. Buyers can run loan pricing scenarios and conduct due diligence online. Users can price and analyze loans in real time based on financial variables such as cost of capital, loan valuation metrics and internal rates of return.

BENEDICT GROUP INC.

900 Small Dr., Elizabeth City, NC 27909; (252) 330-4892; fax (252) 330-4914. Contact:

Guy Angione, vice president of business development.

E-mail: gangione@benedictgroup.com

Web site: www.benedictgroup.com

LOANS! - A loan servicing, accounting and investor reporting system for commercial loans. Supports image and document management, multiple escrow balances, multi-payer subsidies, accruals, multi-basis reporting, risk assessment and workflow management.

EdLOANS! - A loan servicing and accounting system for student loans. Supports both FFELP and non-FFELP loans, image and document management, automated demographic changes, loan sales, guarantee fee tracking, NSLDS and 799 reporting, workflow management and a user-defined GL interface.

BID4ASSETS INC.

1010 Wayne Ave., #505, Silver Spring, MD 20910; (301) 650-9193; fax (301) 650-9194.

Contact: *Michelle McCann, vice president, corporate communications.*

E-mail: sales@bid4assets.com

Web site: www.bid4assets.com

A full-service asset disposition and advisory services company. Helps clients maximize asset recovery by providing customized sales solutions. Provides both online and traditional on-location auctions, as well as Web-auction storefronts and private auction exchanges. Also offers advisory services, such as appraisal, valuation, inventory, audit, shipping, logistics, marketing and settlement, for public sector and government, restructuring and bankruptcy, and commercial sales.

BRIDGER COMMERCIAL FUNDING

100 Shoreline Hwy., Ste. 100, Mill Valley, CA 94941; (415) 331-3220; fax (415) 332-8679.

Contact: *Peter Grabell, senior vice president, relationship manager.*

E-mail: pgrabell@bridgerfunding.com

Web site: www.bridgerfunding.com

Offers bank customers a set of online tools to originate CMBS loans including:

Bridger Interactive Pricing System (BIPS) - Accurate, real-time loan quotes. Private-label option available.

FastApp - Request applications and underwrite loans electronically, and receive real-time underwriting guidance to refine loan submissions.

Ontrac - Track progress and information on all

loans submitted offline or online.

BridgerDocs - Access over 500 loan and underwriting templates.

Bridger University - Learn interactively about commercial real estate and securitized lending.

CAPITALTHINKING INC.

52 Vanderbilt Ave., 8th Fl., New York, NY 10017; (212) 692-4000; fax (212) 972-1666. Contact:

Elizabeth Vance, communications coordinator.

E-mail: info@capitalthinking.com

Web site: www.capitalthinking.com

A provider of software solutions for the financial services industry through its Bluewire product.

CEYONIQ

8009 34th Ave. S., Ste. 125, Bloomington, MN 55425; (800) 229-5430; fax (952) 854-6109.

Contact: *Kent Anderson, vice president, financial services group.*

E-mail: info.usa@ceyoniq.com

Web site: www.us.ceyoniq.com

A provider of content lifecycle management solutions that manage and link information and processes across enterprises. Offers solutions that incorporate COLD/ERM, imaging and process automation technology in a Web-enabled environment for the lending process, trust accounting, signature verification, human resources, accounts payable and receivable, and check, item and exception processing. Helps organizations streamline business processes, integrate applications and provide personalized desktop access to applications and information.

CHOICEPOINT

4530 Conference Way S., Boca Raton, FL 33431; (800) 530-4539; fax (561) 982-6251.

Contact: *Jeff Trynz, director of marketing.*

E-mail: jeff.trynz@choicepointprg.net

Web site: www.choicepoint.net

Provider of credential verification and identification services, combining on-site and online public records retrieval.

Debtor Discovery - An online information service designed for collections and recovery professionals to increase portfolio profitability. Locate and contact debtors, obtain phone numbers and identify relatives, assets and business affiliations.

LienGuard - Enhances UCC process management by expediting the handling of searches and filings over the Internet. Features menu-driven product flow, online transaction history and the

ability to view and print scanned documents.

COSTAR GROUP INC.

2 Bethesda Metro Ctr., Bethesda, MD 20814; (800) 204-5960; fax (301) 718-2444. Contact: *Melanie Gibbons, director of corporate communications.* E-mail: info@costar.com

Web site: www.costar.com

A provider of information services to the commercial real estate industry that offers products providing access to information on properties in major markets. Provides photographs, floorplans, images, comparable sales, buildings for sale, cap rates, income and expense data, lease expirations and loan terms.

THE DEBT EXCHANGE INC.

101 Arch St., Ste. 410, Boston, MA 02110; (617) 443-9199; fax (617) 443-9099.

Contact: *Bill Looney, managing director.*

E-mail: sales@debt.com

Web site: www.debt.com

A participant in the secondary commercial loan market, serving as a loan sale advisor to financial institutions selling commercial loans.

DebtX - Internet exchange providing a marketplace for trading commercial debt.

DECADE SYSTEMS CORP.

6000A Sawgrass Village Circle, Ste. 12, Ponte Vedra Beach, FL 32082; (904) 285-9363; fax (904) 285-9433. Contact: *Don Covey, executive vice president, sales and marketing.*

E-mail: dcovey@decadesystems.com

Web site: www.decadesystems.com

Provider of integration solutions focused on the financial services industry. Migrates data seamlessly through its proprietary tool, TEDI. Has also established a library of integration objects that allow clients to integrate disparate services and systems faster, more efficiently, and at a more reduced cost than other alternatives.

E-COGNITA TECHNOLOGIES INC.

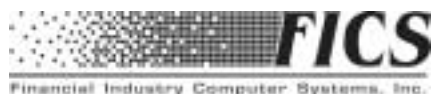
260 E. Brown St., Ste. 300, Birmingham, MI 48009; (248) 647-0200; fax (248) 647-2776.

Contact: *Kathy Zelenock, president, chief executive officer.*

E-mail: kzelenock@e-cognita.com

Web site: www.e-cognita.com

StreamLoaner and Lexicon - Software applications providing transaction management and document automation for lenders and lawyers. StreamLoaner handles loan processing from initial quote to post-closing document tracking and transfer to servicing or securitization, and includes full integration of a lender's underwriting worksheets, as well as due diligence information from third parties.



FICS

14285 Midway Rd., Ste. 200, Addison, TX 75001;

(972) 458-8583; fax (972) 458-0863. Contact: *Barry Malone, vice president, sales.*

E-mail: fics@loanware.com

Web site: www.loanware.com

Provides software solutions that increase profitability while decreasing expenses in commercial mortgage servicing.

FICS Commercial Servicer - Offers 32-bit Windows and Web-based applications in a true end-user system.

GUIDE2MORTGAGE.COM

10 W. Dover St., Easton, MD 21601; (410) 822-4033; fax (410) 822-7885. Contact: *Chris Koch, publisher.*

E-mail: ckoch@guide2mortgage.com

Web site: www.guide2mortgage.com

A search engine-driven, commercial real estate mortgage lender directory designed for the commercial real estate professional. Subscribers can find qualified lenders for their commercial property by running searches in the directory. Underwriting information is provided on each lender, together with contact information on loan officers and e-mail and Web site links. Lender information is continually updated and date-stamped to ensure timeliness.

IQ FINANCIAL SYSTEMS

28 W. 23rd St., 5th Fl., New York, NY 10010; (212) 329-2864; fax (212) 329-2716. Contact: *Karen Bray, marketing manager.*

E-mail: karen.bray@iqfinancial.com

Web site: www.iqfinancial.com

Supplier of software systems and services to the capital and commercial lending markets.

LOAN IQ - A front-to-back office loan management system which addresses the entire life cycle of the loan and streamlines workflow.

LENDINGAPPS INC.

5950 Canoga Ave., Ste. 400, Woodland Hills, CA 91367; (818) 737-7050; fax (818) 704-6300. Contact: *Jeffrey Pirballe, president.*

E-mail: jpirballe@lendingapps.com

Web site: www.lendingapps.com

LoanSizer software - Integrates PC-based desktop software with the Internet, offering a loan origination and underwriting system for commercial mortgage brokers and lenders.

LoanSizer Broker Pro - A uniform commercial loan request with automated desktop underwriting; analyzes and sends packages directly from the program; interfaces directly with lenders.

LoanSizer Lender Pro - Receives electronic loan submissions from brokers nationwide; automated underwriting improves submission quality, with no redundant data entry and real-time quoting. Interoperable with existing back-end systems.

LoanSizer Express - The features of Broker Pro's underwriting, packaging and electronic submission designed for smaller commercial or residential broker offices.

LMC MORTGAGE CO.

125 Red Bud Ln., Baytown, TX 77520; (281) 421-4952; fax (281) 838-0031.

Contact: *John Philip Adams, president.*

E-mail: jadams3@pdg.net

Specializes in FHA, FNMA and Freddie Mac loans. Conventional loan services are available as well. Also offers hard loans and CMBS sources for acquisitions and refs.

McCRACKEN

8 Suburban Park Dr., Billerica, MA 01821; (800) 933-4470; fax (978) 439-9068.

Contact: *Kim Cooper, marketing manager.*

E-mail: kcooper@mccrackens.com

Web site: www.mccrackens.com

Strategy CS - A solution that automates the entire commercial loan servicing process. The design expedites transaction and escrow processing, asset management, monitoring of other collateral, ARM processing, collections, customer service and investor reporting. Available either as software or an ASP basis, meeting the needs of servicers of all sizes and IT budgets.

MINDBOX

300 Drake's Landing, Ste. 155, Greenbrae, CA 94904; (415) 785-3050; fax (415) 785-3055.

Contact: *Paige Mazzoni, vice president, marketing.*

E-mail: mazzoni@mindbox.com

Web site: www.mindbox.com

Provides clients with solutions for automating complex business and decision processes, using intelligent software products and consulting staff. Delivers systems that are customized to meet clients' specific business needs. Software is based around the company's artificial intelligence application development platform, ARTEnterprise, which includes components that automate critical processes within a lending process.



MORTGAGERAMP

7000 Central Pkwy., Ste. 970, Atlanta, GA 30328; (888) 496-2200; fax (678) 558-1144. Contact: *Doyle Spears, chief marketing officer.*

E-mail: doyle.spears@mortgageramp.com

Web site: www.mortgageramp.com

DealCentral - A proprietary, Web-based technology platform that streamlines the commercial loan process and connects industry players to improve the overall efficiency and cost of the loan process.

MultiTrak - An underwriting process that streamlines multifamily loans.

FastTrak - Expedites access to the most commonly requested inspection and appraisal services and delivers needed information in 10 days or less.

Also offers underwriting and due diligence services.

NATIONAL REAL ESTATE INDEX

40 Court St., 3rd Fl., Boston, MA 02108; (415) 383-6536; fax (415) 380-9649.

Contact: *Bridgett Novak, managing editor, director.*

E-mail: bridgett@nrei.info
Web site: www.realestateindex.com

Market Monitor - Provides prices, rents and cap rates for office, warehouse, retail and apartment sectors at the national, regional and metropolitan level.

Market History Report - Time series of price, rent and cap rate data. For most markets, data goes back to 1985.

Metro Market Facts - Concise, thorough reports of economic and real estate conditions. Each report focuses on a different metropolitan area. Produced for 50 different metros.

NORTH SHORE SYSTEMS INC.

6324 Variel Ave., Ste. 320, Woodland Hills, CA 91367; (818) 348-4078; fax (818) 348-3368.
Contact: *Sean McCracken, vice president, business development.*

E-mail: info@northshoresystems.com

Web site: www.northshoresystems.com

Commercial real estate lending software platform for lenders, mortgage bankers and brokers. Licensed products include origination, underwriting, closing and securitization modules, along with full portfolio analysis and asset management capabilities. Web-based solutions for borrower and third-party interaction. Implementation and consulting services.

OCWEN TECHNOLOGY EXCHANGE INC.

1675 Palm Beach Lakes Blvd., West Palm Beach, FL 33401; (561) 682-7609; fax (561) 682-7100.
Contact: *Michael Oakes, director, commercial loan servicing technology.*

E-mail: moakes@otx.com

Web site: www.otx.com

Delivers process-driven technology solutions to the real estate and mortgage banking industries,

enabling users to realize operating efficiencies, reduce costs, enhance client satisfaction and increase revenues.

REALSynergy - Software delivering an automated, full-feature platform for servicing commercial and multifamily loans. Users can work with virtually any loan structure, monitor multiple properties for each loan, track complex property information and view detailed appraisal summaries, operating statements and rent rolls. Lowers servicing costs, reduces loan losses due to advanced default workflow and improves cash flow management for investors.

PRINCETON FINANCIAL SYSTEMS

600 College Rd. East, Princeton, NJ 08540; (609) 987-2400; fax (609) 514-4794.

E-mail: info@pfs.com

Web site: www.pfs.com

A provider of investment management and accounting systems and ASP services for global institutional investors. Its PAM investment management systems provide STP-ready, front-to-back office functionality that can be licensed for in-house use or accessed via the Internet.

RDA CORPORATION

6707 Democracy Blvd., Ste. 105, Bethesda, MD 20817; (301) 571-4200; fax (301) 571-4206.

Contact: *Tony Pekala, business unit director.*

E-mail: pekala@rdacorp.com

Web site: www.rdacorp.com

Provides custom software solutions tailored to the specific business needs of commercial mortgage clients. RDA consultants develop and implement traditional and emerging technologies, manage projects and help clients evaluate and select packaged software.

RESOLVE TECHNOLOGY

129 South St., Boston, MA 02111; (617) 338-0456; fax (617) 338-0420. Contact: *Laurence Noclair, business development manager.*

E-mail: info@resolvetech.com

Web site: www.resolveteck.com

Provides financial analysis software and consulting services for the commercial real estate industry.

REquest - A Web-enabled executive and financial reporting solution that reduces the time spent gathering, organizing and disseminating vital information, increasing the reliability of the data by eliminating redundant data entry. Pulls data into customized reports and views via the Web, using a single user-friendly Interface. Other services include due diligence, lease abstracting, implementation and training in Argus and DYNA software.

ROBODOCS

610 Newport Center Dr., Ste. 480, Newport Beach, CA 92660; (949) 640-9081; fax (949) 640-9083. Contact: *Gary J. Highland, president and general counsel.*

E-mail: feedback@robodocs.com

Web site: www.robodocs.com

Prepares commercial mortgage, multifamily, Fannie Mae and FHA/HUD loan documents.

UNITED TITLE COMPANY

3250 Wilshire Blvd., 18th Fl., Los Angeles, CA 90010; (805) 446-2212; fax (805) 449-4246. Contact: *Peter Bowman, chief information officer.*

E-mail: pbowman@unitedtitle.com

Web site: www.closingpoint.com

ClosingPoint - A Web-centric transaction management platform that facilitates the ordering of real estate-related services for the mortgage brokerage community, particularly title and escrow services. Opens orders online, obtains documents, offers live status reports and sales comparables and utilizes communication tools available to all parties in the real estate transaction. Provides transaction participants with collaborative access to communication tools and transaction details, tasks, documents and service orders. ●