

Meeting The Industry's Technology Needs

Trying to find out how you can use technology to improve your business? You may be able to find answers in our 2003 **Directory of Commercial Technology**.

The listings were compiled from timely responses to a fax solicitation and online questionnaire of commercial technology firms, using the **CMI** database. If you'd like to be added to our database for future directories, contact us at: **Commercial Mortgage Insight**, P.O. Box 2180, Waterbury, CT 06722-2180; (800) 325-6745; (203) 755-0158; fax: (203) 755-3480.

To learn more about **CMI**, contact us by e-mail at info@cmi-online.com, or visit: www.cmi-online.com.

BACK TO BASICS INC.

5080 Pinehurst Terrace, Birmingham, AL 35242; (205) 981-0190; fax (205) 991-8603.
Contact: *Wilson Hauck, president*.
E-mail: wahauck@morserv.com
Web site: www.morserv.com

Offers loan servicing/administration, accounting, investor reporting, escrow analysis and 1098 printing. Supports active loans on a PC/LAN/WAN, with no installation, support or enhancement fees.

BANKXCHANGE™

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100 Shoreline Hwy., Bldg. B, Ste. 100, Mill Valley, CA 94941; (415) 289-3239; fax (415) 332-8679.

Contact: *Paul O'Rear, senior vice president*.

E-mail: porear@bridgerfunding.com

Web site: www.bankxchange.com

An online trading system that increases the efficiency of buying and selling commercial real estate loan portfolios.

BX LoanAnalyzer - Offers analytics for customizing multiple loan valuation scenarios and provides modeling capabilities that employ multiple criteria for baskets of loans or portfolios selected by the user. Buyers can run numerous loan pricing scenarios and conduct more due diligence online, refining and simplifying the loan acquisition process. Users are equipped to price and analyze loans

in real time based on their own valuation factors, such as cost of capital and internal rates of return.

BENEDICT GROUP INC.

900 Small Dr., Elizabeth City, NC 27909; (877) 330-4892; fax (252) 330-4914.

Contact: *Guy Angione, vice president*.

E-mail: bgiinfo@benedictgroup.com

Web site: www.benedictgroup.com

LOANS! - A loan servicing, accounting and investor reporting system for commercial loans. Supports image and document management, multiple escrow balances, multi-payer subsidies, accruals, multi-basis reporting, risk assessment and workflow management.



BRIDGER COMMERCIAL FUNDING

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100 Shoreline Hwy., Bldg. B, Ste. 100, Mill Valley, CA 94941; (415) 331-3220; fax (415) 331-3390. Contact: *Greg Saunders, executive vice president, chief financial officer*.

E-mail: gsaunders@bridgerfunding.com

Web site: www.bridgerfunding.com

Offers a set of online tools to price, underwrite and close CMBS loans.

Bridger Interactive Pricing System - Provides accurate real-time quotes.

FastApp - Enables bankers to submit loan application packages online and automatically adjusts loan pricing based upon CMBS standards.

Ontrac - Allows correspondents to track progress and information on all loans submitted offline or online.

BridgerDocs - Provides access to over 500 loan documents and underwriting templates.

Bridger University - An interactive tool that helps correspondents learn more about originating CMBS loans.

CAPITALTHINKING INC.

52 Vanderbilt Ave., 8th Fl., New York, NY 10017; (212) 692-4000; fax (212) 972-1666.

Contact: *Heidi Wooden, vice president, marketing*.

E-mail: info@capitalthinking.com

Web site: www.capitalthinking.com

An application software company for the financial services industry, delivering deal management software solutions to the commercial real estate, commercial lending, corporate lending and other wholesale financial services markets.

COSTAR GROUP INC.

2 Bethesda Metro Ctr., 10th Fl., Bethesda, MD 20814; (800) 204-5960; fax (800) 613-1301.

Contact: *Peggy Enright, public relations coordinator*.

E-mail: info@costar.com

Web site: www.costar.com

A provider of information services to commercial real estate professionals in the United States and the United Kingdom. Offers customers Internet access to a verified database of commercial real estate information.

CoStar Property - Tracks more than three billion square feet of available space.

CoStar COMPS - A database of sale comparables.

E-VALUATIONS.NET INC.

3912 46th Ave. S., St. Petersburg, FL 33711; (877) 418-0200; fax (813) 354-3307.

Contact: *Roberta A. O'Malley, managing director*.

E-mail: appraiser@e-valuations.net

Web site: www.e-valuations.net

Offers online ordering and delivery of commercial appraisal reports and consultation services. Delivery options include Web site download, e-mail, CD-ROM, and/or traditional hard copy.

The Digital Appraisal - Cuts down turnaround time through Internet communication, digital photos and federally approved digital signatures.

ENVIRONMENTAL DATA RESOURCES INC.

3530 Post Rd., Southport, CT 06890; (800) 352-0050; fax (203) 319-2789.

Contact: *David Hartman, marketing manager*.

E-mail: dhartman@edrnet.com

Directory

Commercial Mortgage Insight

OF COMMERCIAL TECHNOLOGY

Web site: www.edrnet.com

A provider of environmental risk management information for the commercial real estate industry.

LoanCheck Package - Combines current government environmental records with historical resources to give clients a comprehensive picture of a property's environmental risk. Includes a one-mile radius map identifying environmental issues, plus a search of Sanborn Maps and city directories to identify past property uses.



FICS

14285 Midway Road, Ste. 200, Addison, TX 75001; (972) 458-8583; fax (972) 458-0863.

Contact: *Barry Malone, vice president, sales.*

E-mail: fics@loanware.com

Web site: www.LoanWare.com

Commercial Servicer - Manages commercial real estate loans.

LoanStat - Allows borrowers to access commercial mortgage loan information online.

GUIDE2MORTGAGE.COM

10 W. Dover St., Easton, MD 21601;

(410) 822-4033; fax (410) 822-7885.

Contact: *Chris Koch, publisher.*

E-mail: ckoch@guide2mortgage.com

Web site: www.guide2mortgage.com

A search engine-driven, commercial real estate mortgage lender directory, designed for the commercial real estate professional. Subscribers can find qualified lenders for their commercial property by running searches in the directory. Detailed underwriting information is provided on each lender, together with contact information on loan officers and decision makers. E-mail and Web site links are included. Lender information is continually updated and date-stamped to ensure timeliness.

LENDINGAPPS INC.

5950 Canoga Ave., Ste. 130, Woodland Hills, CA 91367; (818) 737-7050;

fax (818) 704-6300.

Contact: *Jeffrey Pirhalla, president.*

E-mail: jpirhalla@lendingapps.com

Web site: www.lendingapps.com

LoanSizer - Software for mortgage brokers and lenders featuring a lender database that

electronically matches loan submissions with lenders' minimum underwriting criteria. Brokers can input, analyze, size and present loan requests, while lenders receive and modify loan requests and quote real-time, without the need to re-enter data. Easily installs on a PC or laptop and "pre-underwrites" all reserves and calculations. Property types include office, multifamily, mobile home park, retail, industrial, healthcare, self storage, hotel and mixed use.

LOAN PROTECTOR INSURANCE SERVICES

6325 Cochran Rd., Ste. 1, Solon, OH 44139; (440) 498-9367; fax (440) 498-9370.

Contact: *Ron Wiser, president.*

E-mail: marketing@loanprotector.com

Web site: www.loanprotector.com

Web-based insurance tracking outsourcing for commercial and residential mortgage services. Direct link to servicing system allowing download of insurance information, and a Web interface allows interactive reporting capability.

McCRACKEN FINANCIAL SOFTWARE INC.

8 Suburban Park Dr., Billerica, MA 01821;

(800) 933-4470; fax (978) 439-9068.

Contact: *Mica Moseley, senior vice president of sales.*

E-mail: salesinfo@mccrackenf.com

Web site: www.mccrackenf.com

Strategy - A commercial loan servicing system now with added features for life companies and Web services technology.

Asset Surveillance - A Web-based solution that reduces the cost and streamlines the process of managing operating statements, rent rolls and inspections.

EnableUs - Helps clients further improve operational efficiency with customized mobility applications that deliver business advantage.

SysTrust - Certified ASP services that enable customers to manage software setup, daily backup, disaster recovery and upgrades.

MERS INC.

1595 Spring Hill Rd., Ste. 310, Vienna, VA 22182; (800) 646-6377; fax (703) 748-0183.

Web site: www.mersinc.org

A national mortgage electronic registration system designed to eliminate assignments and simplify the mortgage loan process.

MIDLAND LOAN SERVICES

10851 Mastin, Ste. 700, Overland Park, KS 66210; (913) 253-9000; fax (913) 253-9001.

Contact: *Mr. Stacey Berger, executive vice president.*

E-mail: interprise@midlandls.com

Web site: www.midlandls.com

Shared Servicing - A solution that delivers the company's enterprise browser-based system, which integrates the servicing, asset management and special servicing. Customized to clients' needs, from a hosted environment to sharing select servicing activities on a private-label basis.

MINDBOX

300 Drake's Landing, Ste. 155, Greenbrae, CA 94904; (415) 785-3050; fax (415) 785-3055.

Contact: *Paige Mazzoni, vice president, marketing.*

E-mail: mazzoni@mindbox.com

Web site: www.mindbox.com

Employs artificial intelligence technology to automate complex, knowledge-intensive business processes.

ARTEnterprise - Software that applies case-based and rules-based technology to solve critical business problems, with flexible object-oriented architecture that modifies policies as needed.

MORTGAGERAMP

7000 Central Pkwy., Ste. 800, Atlanta, GA 30328; (800) 773-4577; fax (678) 558-1144.

Contact: *Deana Charles, director.*

E-mail: marketing@mortgageramp.com

Web site: www.mortgageramp.com

Provides document inventory, conduit securitization diligence, seasoned portfolio due diligence, re-underwriting, document management and recovery, asset summary, database management and imaging. Property inspections can be offered on a limited or full-scope basis, and the company provides support for servicing departments by offering insurance reviews.

DealCentral - A deal and pipeline management platform that facilitates and expedites each step of the commercial real estate financing process from origination through closing and delivery.

NATIONAL REAL ESTATE INDEX

505 Montgomery St., 6th Fl., San Francisco, CA 94111; (800) 992-7257; fax (415) 380-

9649. Contact: *Bridgett Novak, managing editor.*

E-mail: bridgett@nrei.info

Web site: www.realestateindex.com

Market Monitor - Prices, rents and cap rates for the office, warehouse, retail and apartment sectors at the national, regional and metro level.

Market History Report - A series of price, rent and cap rate data for 57 markets, stretching back 17 years.

Directory

OF COMMERCIAL TECHNOLOGY

Commercial Mortgage Insight

Metro Market Facts - Reports of economic and real estate conditions in a single metropolitan area, covering 50 markets.

NATIONAL TAX SEARCH

200 E. Randolph Dr., Ste. 6900, Chicago, IL 60601; (312) 233-6440; fax (312) 233-6468.

Contact: *Kim Abel, sales and marketing.*

E-mail: kim.abel@nationaltaxresearch.com

Web site: www.nationaltaxresearch.com

NTS Online Tax System - Using digital technology, the system creates a complete tax filing cabinet accessible via the Internet 24 hours a day, allowing clients to monitor tax liabilities, match documents (tax bills, receipts, legal data) to specific properties and generate individual property reports.

OCWEN TECHNOLOGY XCHANGE

1675 Palm Beach Lakes Blvd., West Palm Beach, FL 33401; (561) 682-8229; fax (561) 682-7100.

Contact: *Ralph Behmoiras, vice president.*

E-mail: rbehmoiras@aol.com

Web site: www.otx.com

REALSynergy - A commercial mortgage servicing platform that covers loan servicing,

asset surveillance, loan workout and REO management. Built using Windows-based technology that is highly scalable.

PRINCETON FINANCIAL SYSTEMS

600 College Rd. East, Princeton, NJ 08540; (609) 987-2400; fax (609) 514-4794.

Contact: *Kelly O'Neill, marketing associate.*

E-mail: info@pfs.com

Web site: www.pfs.com

A provider of investment management and accounting systems and ASP services for global institutional investors.

PAM - Investment management systems that provide STP-ready, front-to-back office functionality that can be licensed for in-house use or accessed via the Internet. Used by insurance companies, mutual funds and unit trusts, investment managers, pension funds, hedge funds and banks.

RDASales@RDACorp.com

1954 Greenspring Drive, Timonium, MD 21093; (410) 308-9300; fax (410) 308-9336.

Contact: *Tony Pekala, program director.*

E-mail: rdatasales@rdacorp.com

Web site: www.rdacorp.com

Its capital finance division develops the software systems support call centers, loan originations, loan servicing, loan consolidation and debt management.

RESOLVE TECHNOLOGY

129 South St., Boston, MA 02111;

(617) 338-0456; fax (617) 338-0420.

Contact: *Laurence Noclain, vice president of business development.*

E-mail: lnoclain@resolvetech.com

Web site: www.resolvetech.com

Provides custom programming and financial consulting services for the commercial real estate industry.

REquest - Accesses and organizes data from various core applications, such as CTI, JD Edwards, MRI, Argus, and DYNA, and places the data in customized reports that are accessible via the Web using a single user-friendly interface.

SS&C TECHNOLOGIES INC.

80 Lambertson Rd., Windsor, CT 06095;

(800) 234-0556; fax (860) 298-4987.

Contact: *John F. Stone, vice president.*

E-mail: jstone@sscinc.com

Web site: www.sscitech.com

LMS - Complete loan management software that is fully integrated, eliminating disparate systems. Addresses all aspects of the loan life cycle, from loan application and commitment, to servicing and accounting, and through to loan disposition. ●