

The Certainty Of Deal Execution Is The Marching Order For Lenders

In the face of abundant capital, lenders must deliver a closing in short time frames or risk losing deals.

A renowned residential mortgage lending portal has developed a powerful advertising and marketing campaign around the phrase “When Banks Compete, You Win.” The driving idea for the end user here is that the borrower is the central point of the lending community, and that fostering competition among would-be lenders would thus deliver the best risk-adjusted terms and rates for mortgage loans.

While no lending portal in the commercial real estate finance space has come to market with a similar phrase, it is quite clear that competition for the business of the borrower is of paramount interest to lenders, brokers and the capital markets today.

Among deal managers and loan officers on the wide spectrum of commercial lending programs, there is a drive to deliver on deals: a drive that has caused some lenders to bend the underwriting rules for more risky deals, and the clear winners in all of this are the borrowers.

With this in view, *Commercial Mortgage Insight* presents the seventh edition of its Directory Of Commercial Lenders - an extensive list of funding companies that can meet the evolving needs of borrowers. The directory is a handy tool for brokers’ reference, as well as that of finance managers involved in the business of real estate investment.

We invite you to hold onto this list and refer to it when looking for specific financ-

ing and investment partners. The directory can also be used to educate oneself about the variety of debt and equity financing products available in this ever-changing business of real estate investment.

ACCESS COMMERCIAL MORTGAGE

1489 W. Warm Springs, #110,
Henderson, NV 89014

☎ (702) 434-0829

☎ (702) 967-6892

👤 *Andy Hantges, vice president*

✉ ah@accesscm.com

🌐 www.accesscm.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Self Storage; Mobile Home Parks; Student Housing. **PRO-**

GRAMS: Construction; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Net Leases; Bridge; Hard Money; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Correspondent Lender.

AFFINITY BANK

625 E. Santa Clara St., Ste. 101, Ventura, CA 93001

☎ (877) 862-7245

☎ (805) 585-1269

👤 *James Barnett*

✉ jbarnett@affinitybank.com

🌐 www.affinitybank.com

LENDING REGIONS: Western U.S.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Self Storage; Mobile Home Parks. **PROGRAMS:** Construction; Small Loan (under \$1.5M);

Nonrecourse; Net Leases; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

ALPHA-OMEGA FINANCIAL

3038 Fry Rd., Ste. 143, Katy, TX 77449

☎ (888) 316-0974

☎ (888) 251-4185

👤 *David McDonald, president*

✉ dave@aofinancial.com

🌐 www.aofinancial.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Golf Courses; Airports; Agriculture; Carwashes; Marinas.

PROGRAMS: Construction; Mezzanine; Equity; Land Acquisition; Venture Capital; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; SBA/Small Business; Net Leases; Bridge; Hard Money; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender; Mortgage Banker.

ARBOR COMMERCIAL MORTGAGE LLC

333 Earle Ovington Blvd., Ste. 900, Uniondale, NY 11553

☎ (800) 272-6710

☎ (516) 832-8045

👤 *Linda Tschinkel, sales and marketing analyst*

✉ moreinfo@arbor.com

🌐 www.arbor.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail;

Directory

OF COMMERCIAL LENDERS

Commercial Mortgage Insight®

Industrial; Mixed Use; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Office, Warehouse, Assisted Living Facilities. **PROGRAMS:** Construction; Mezzanine; Equity; Tax Credit; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Net Leases; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

ARTESIA

1180 N.W. Maple St., Ste. 202, Issaquah, WA 98027

☎ (425) 313-4600

☎ (425) 313-1005

👤 *Bob Riley, managing director*

✉ bobr@artesiarmortgage.com

🌐 www.artesiarmortgage.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Self Storage; Mobile Home Parks; Student Housing; Marinas. **PROGRAMS:** Construction; Mezzanine; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

AVATAR FINANCIAL GROUP

100 Wall St., Seattle, WA 98121

☎ (888) 896-0078

☎ (206) 728-5993

👤 *Allison Payne, loan analyst*

✉ allison@avatarfinancial.com

🌐 www.avatarfinancial.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Places of Worship, Gas Stations. **PROGRAMS:** Tax Credit; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Net Leases; Bridge; Hard Money; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender; REIT.

THE BANK OF LAS VEGAS

7200 W. Bell Rd., Glendale, AZ 85308

☎ (623) 486-0183

☎ (623) 486-0019

👤 *Andrew Patel, senior vice president*

✉ andrew@thebankoflv.com

🌐 www.thebankoflv.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks. **PROGRAMS:** Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Nonrecourse; SBA/Small Business; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

BLACKBURNE & BROWN MORTGAGE CO.

1526 W. Jefferson St., Plymouth, IN 46563

☎ (574) 936-6387

☎ (574) 936-6814

👤 *Ryan Jessen, branch manager*

✉ rjessen@blackburne.com

🌐 www.blackburne.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Golf Courses; Agriculture; Carwashes; Marinas. **PROGRAMS:** Construction; Equity; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Bridge; Hard Money; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

BMC CAPITAL LP

4514 Cole Ave., Ste. 750, Dallas, TX 75205

☎ (800) 717-4562

☎ (214) 526-2297

👤 *Jonathan Morris, president*

✉ corp@bmccapital.com

🌐 www.bmccapital.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing. **PROGRAMS:** Equity; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Nonrecourse; SBA/Small Business; Net Leases; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

BUSINESS PROPERTY FINANCE

300 Frank W. Burr Blvd., 4th Floor, Teaneck, NJ 07666

☎ (800) 830-9522

☎ (201) 227-4319

👤 *Michael Kaufman, director*

✉ commrecruiting@firstfi.com

🌐 www.firstfi.com

LENDING REGIONS: National.

PROPERTIES: Office; Retail; Industrial; Mixed Use; Medical/Healthcare. Other: Owner-Occupied **PROGRAMS:** Small Loan; Loans \$3-10M; SBA/Small Business; Fixed Rate; Other: No Doc Program **TYPE OF FIRM:** Mortgage Banker.

CAMBRIDGE REALTY CAPITAL

35 E. Wacker Dr., Ste. 3300, Chicago, IL 60601

☎ (312) 357-1601

☎ (312) 357-1611

👤 *Brent Holman-Gomez, senior vice president*

✉ info@cambridgecap.com

🌐 www.cambridgecap.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Medical/Healthcare; Seniors Housing. **PROGRAMS:** Construction; Mezzanine; Equity; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender; Mortgage Banker.



CAPITALSOURCE

4445 Willard Ave., 12th Fl., Chevy Chase, MD 20815

☎ (866) 876-8723

☎ (301) 841-2370

👤 *Chris Kelly, managing director, head of real estate*

✉ info@capitalsource.com

🌐 www.capitalsource.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Vacation Timeshares. **PROGRAMS:** Construction; Mezzanine; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Net Leases; Bridge; Hard Money; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

CBA COMMERCIAL LLC

Financial Centre, 695 E. Main St.,

Directory

OF COMMERCIAL LENDERS

Commercial Mortgage Insight®

Stamford, CT 06901

☎ (203) 548-9250

☎ (203) 548-9251

👤 *Scott Rielly, executive vice president*

✉ srielly@cbaloans.com

🌐 www.cbaloans.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use. **PROGRAMS:** Small Loan (under \$1.5M); Fixed Rate; Variable Rate. **TYPE OF FIRM:** Mortgage Investment Firm.



CIBC
World Markets

CIBC WORLD MARKETS

300 Madison Ave., 8th Fl., New York, NY 10017

☎ (212) 667-5653

☎ (212) 667-5655

👤 *John Sawyers, executive director*

✉ john.sawyers@us.cibc.com

🌐 www.cibcwm.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing. **PROGRAMS:** Construction; Mezzanine; Land Acquisition; Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Net Leases; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

COLLATERAL REAL ESTATE CAPITAL LLC

3000 Riverchase Galleria, Ste. 1020, Birmingham, AL 35244

☎ (205) 978-1840

☎ (205) 978-1852

👤 *John W. Davis, executive managing director*

✉ loans@collateral.com

🌐 www.collateral.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Industrial; Mixed Use; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Golf Courses; Airports;

Agriculture; Marinas. **PROGRAMS:**

Construction; Mezzanine; Equity; Land Acquisition; Tax Credit; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Net Leases; Bridge; Fixed Rate; Variable Rate; Second. **TYPE OF FIRM:** Direct Lender; Mortgage Banker; Capital Advisors.

COMMERCIAL CAPITALBANC

356 McWhorter St., #3, London, KY 40741

☎ (636) 949-0001

☎ (636) 443-0103

👤 *J. France, chief financial officer*

✉ jfrance@ccb.us.com

🌐 www.ccb.us.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Carwashes; Marinas; Timber/Coal. **PROGRAMS:** Construction; Mezzanine; Equity; Land Acquisition; Venture Capital; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; SBA/Small Business; Net Leases; Bridge; Hard Money; Fixed Rate; Variable Rate; Specialized Syndications. **TYPE OF FIRM:** Mortgage Banker.

COMMERCIAL DIRECT

4425 Ponce de Leon Blvd., Coral Gables, FL 33146

☎ (800) 916-7232

☎ (877) 248-5105

👤 *Monica Perez-Reinaldo, marketing*

✉ info@commercialdirectloans.com

🌐 www.commercialdirectloans.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Self Storage; Mobile Home Parks; Marinas; Office/Hotel/Warehouse Condo, Special Purpose. **PROGRAMS:** Small Loan (under \$1.5M); SBA/Small Business; Fixed Rate; Variable Rate; No Income/Asset Verification, RE Investor. **TYPE OF FIRM:** Direct Lender.

COMMERCIAL FUNDING CORP.

335 Clifton Ave., Clifton, NJ 07011

☎ (973) 471-2229

☎ (973) 471-2266

👤 *Enrique Gomez, president*

✉ gomez@commercialfundingcorp.com

🌐 www.commercialfundingcorp.com

LENDING REGIONS: National (Except CA and AZ). **PROPERTIES:** Multifamily; Office; Retail; Industrial; Mixed Use; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Self Storage; Mobile Home Parks; Carwashes; Marinas. **PROGRAMS:** Small Loan (under \$1.5M); Loans \$3-10M; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

CORUS BANK N.A.

3959 N. Lincoln Ave., Chicago, IL 60613

☎ (800) 890-8837

☎ (773) 832-3540

👤 *Michael G. Stein, executive vice president*

✉ customerservice@corusbank.com

🌐 www.corusbank.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Full-Service Hotels. **PROGRAMS:** Construction; Mezzanine; Large Loan (over \$50M); Nonrecourse; Variable Rate. **TYPE OF FIRM:** Direct Lender.

CROWN COMMERCIAL FINANCE INC.

P.O. Box 489, Surfside, CA 90743

☎ (714) 369-8442

☎ (714) 876-9294

👤 *Craig Emerzian, president*

✉ craig@crowncommercialfinance.com

🌐 www.crowncommercialfinance.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Self Storage; Mobile Home Parks; Student Housing; Golf Courses; Carwashes; Marinas; Gas Stations. **PROGRAMS:** Construction; Mezzanine; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; SBA/Small Business; Bridge; Hard Money; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Commercial Finance Broker.

CWCAPITAL

455 Market St., Ste. 1920, San Francisco, CA 94105

☎ (415) 593-6005

☎ (415) 593-6099

👤 *Vincent M. Cardamon, vice president*

✉ vcardamon@cwcapital.com

🌐 www.cwcapital.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare;

Directory

OF COMMERCIAL LENDERS

Commercial Mortgage Insight®

Seniors Housing; Self Storage; Mobile Home Parks; Student Housing. **PROGRAMS:** Mezzanine; Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

EDGEWOOD CAPITAL

132 Old Post Rd., Southport, CT 06890

☎ (203) 255-1700

☎ (203) 259-3030

👤 *Jonathan Levirne, director*

✉ jon@edgewoodcapital.com

🌐 www.edgewoodcapital.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks. **PROGRAMS:** Mezzanine; Equity; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Bridge; Hard Money; Fixed Rate. **TYPE OF FIRM:** Direct Lender.

EF&A FUNDING LLC

4746 11th Ave., N.E., Ste. 102, Seattle, WA 98105

☎ (800) 522-6865

☎ (206) 522-7033

👤 *Byron Steenerson, president*

✉ bsteener@efafunding.com

🌐 www.efafunding.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Student Housing. **PROGRAMS:** Mezzanine; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

EQUITY FUNDING

2101 Fourth Ave., Ste. 1300, Seattle, WA 98121

☎ (206) 269-0628

☎ (206) 269-0051

👤 *Grant Jones, vice president, property and accounts*

✉ grant.jones@centrumfinancial.com

🌐 www.equity_funding.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Self Storage; Mobile Home Parks; Golf Courses; Marinas. **PROGRAMS:** Equity;

Land Acquisition; Loans \$3-10M; Loans \$10-25M; Bridge; Hard Money. **TYPE OF FIRM:** Direct Lender.

EUROHYPO AG, NEW YORK BRANCH

1114 Avenue of the Americas, 29th Fl., New York, NY 10036

☎ (212) 479-5700

☎ (212) 479-5800

👤 *Ben Marciano, James Howard, managing directors*

✉ ben.marciano@ehy-us.com

✉ james.howard@ehy-us.com

🌐 www.eurohypo.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Limited-Service Hotels; Self Storage. **PROGRAMS:** Construction; Mezzanine; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

EVERBANK

8100 Nations Way, Jacksonville, FL 32256

☎ (866) 432-2735

☎ (904) 470-2804

👤 *Clay Reese, executive managing director*

✉ commercialending@everbank.com

🌐 www.everbankcommercial.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Seniors Housing; Self Storage; Student Housing. **PROGRAMS:** Small Loan (under \$1.5M); Loans \$3-10M; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

FAIRVIEW COMMERCIAL LENDING

1932 N. Druid Hills Rd., Ste. 250, Atlanta, GA 30319

☎ (404) 634-1270

☎ (404) 634-0319

👤 *Glen Weinberg, chief operating officer*

✉ info@fairviewlending.com

🌐 www.fairviewlending.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Self Storage. **PROGRAMS:** Equity; Small Loan (under \$1.5M); Loans \$3-10M; Nonrecourse; Bridge; Hard Money; Variable Rate. **TYPE OF FIRM:** Direct Lender.

FIRST COMMERCIAL MORTGAGE INC.

45 Rockefeller Plaza, 20th Fl., New York, NY 10111

☎ (888) 844-7220 x11

☎ (888) 844-7230

👤 *Kevin P. Meehan Sr., executive vice president*

✉ kevin@firstcommercialmortgage.com

🌐 www.firstcommercialmortgage.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Limited-Service Hotels; Self Storage; Mobile Home Parks. **PROGRAMS:** Mezzanine; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Net Leases; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Mortgage Banker.

FIRST CREDIT COMMERCIAL CAPITAL CORP.

1503 W. Smith St., Orlando, FL 32804

☎ (407) 843-6262

☎ (407) 843-9473

👤 *Lyle Preest, senior vice president*

✉ lpreest@firstcreditus.com

🌐 www.firstcreditus.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Self Storage. **PROGRAMS:** Land Acquisition; Loans \$3-10M; Loans \$10-25M; Bridge; Hard Money; Fixed Rate. **TYPE OF FIRM:** Direct Lender.

FRANKLIN BANK SSB

9800 Richmond Ave., Ste. 680, Houston, TX 77042

☎ (713) 339-8941

☎ (713) 343-8160

👤 *Rick D. McKinnerney, senior vice president*

✉ rmckinnerney@bankfranklin.com

🌐 www.bankfranklin.com

LENDING REGIONS: National. **PROPERTIES:** Multifamily; Office; Retail; Industrial; Medical/Healthcare; Student Housing. **PROGRAMS:** Construction; Loans \$3-10M; Loans \$10-25M; Bridge; Fixed Rate; Variable Rate; Acquisition and Rehab. **TYPE OF FIRM:** Direct Lender.

GALA RESOURCES

1212 Avenue of Americas, New York, NY 10036

☎ (212) 302-8840

☎ (212) 302-8832

👤 *Ada Sweeney, secretary*

✉ gala@galaresources.com

🌐 www.galaresources.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Mixed Use. **PROGRAMS:** Construction; Land

Directory

OF COMMERCIAL LENDERS

Commercial Mortgage Insight[®]

Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Bridge; Hard Money; Fixed Rate. **TYPE OF FIRM:** Direct Lender.

GOLDMAN SACHS COMMERCIAL MORTGAGE CAPITAL LP

600 E. Las Colinas Blvd., Ste. 450, Irving, TX 75039

☎ (800) 710-7616

☎ (972) 830-7698

👤 *Roddy O'Neal, co-chief executive officer*

✉ info@gsmortgage.com

🌐 www.gs.com/cmc

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Medical/Healthcare; Self Storage; Mobile Home Parks. **PROGRAMS:** Mezzanine; Land Acquisition; Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Net Leases; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

GOURLEY & GOURLEY

8756 Lewinsville Rd., McLean, VA 20171

☎ (703) 217-1244

☎ (703) 556-8771

👤 *Dave Cordingley, officer*

✉ dave@gourleygourley.com

🌐 www.gourleyandgourley.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Mixed Use; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Self Storage; Student Housing; Carwashes. **PROGRAMS:** Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Bridge; Hard Money; Fixed Rate; Equity loans on land from purchase to sale as lots. **TYPE OF FIRM:** Direct Lender.

GREEN PARK FINANCIAL

7501 Wisconsin Ave., Ste. 1200, Bethesda, MD 20814

☎ (301) 215-5512

☎ (301) 634-2151

👤 *Robert J. Ryan, senior vice president and chief production officer*

✉ rryan@greenparkfinancial.com

🌐 www.greenparkfinancial.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Seniors Housing; Mobile Home Parks; Student Housing. **PROGRAMS:** Mezzanine; Equity; Tax Credit; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over

\$50M); Nonrecourse; Bridge; Variable Rate. **TYPE OF FIRM:** Direct Lender.

GULFSTREAM CAPITAL

111 E. De La Guerra St., The Presidio Bldg., Santa Barbara, CA 93101

☎ (805) 963-2288

☎ (805) 456-2988

👤 *Craig Stevenson, executive vice president*

✉ michellebarrera@gulfcapcorp.com

🌐 www.gulfcapcorp.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Golf Courses; Airports; Carwashes; Marinas; Funeral Homes. **PROGRAMS:** Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Nonrecourse; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

HALL FINANCIAL GROUP

6801 Gaylord Pkwy., Ste. 100, Frisco, TX 75034-8595

☎ (972) 377-1100

☎ (972) 377-1170

👤 *Donald Braun, president*

✉ dbraun@hallfinancial.com

🌐 www.hallfinancial.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Full-Service Hotels; Limited-Service Hotels; Seniors Housing. **PROGRAMS:** Construction; Mezzanine; Equity; Land Acquisition; Loans \$3-10M; Loans \$10-25M; Nonrecourse; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

HOMESTREET CAPITAL

2000 Two Union Square, 601 Union St., Seattle, WA 98101

☎ (888) 999-7909

☎ (206) 389-7751

👤 *Dan Ross, vice president, capital production manager*

✉ dan.ross@homestreetcapital.com

🌐 www.homestreetcapital.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Affordable Housing. **PROGRAMS:** Construction; Mezzanine; Equity; Land Acquisition; Tax Credit; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Nonrecourse; Net Leases; Bridge; Fixed Rate;

Variable Rate. **TYPE OF FIRM:** Direct Lender; Mortgage Banker.

HUDSON REALTY CAPITAL LLC

381 Park Ave. S., Ste. 428, New York, NY 10016

☎ (212) 532-3553

☎ (212) 532-7901

👤 *Spencer Garfield, managing director*

✉ sgarfield@hudsoncap.com

🌐 www.hudsoncap.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Student Housing; Golf Courses. **PROGRAMS:** Construction; Mezzanine; Equity; Land Acquisition; Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

HUNTINGTON CAPITAL MARKETS

41 S. High St., Columbus, OH 43215

☎ (614) 480-3654

☎ (614) 480-4999

👤 *Ari Altman, vice president*

✉ ari.altman@huntington.com

🌐 www.huntington.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use. **PROGRAMS:** Mezzanine; Small Loan (under \$1.5M); Loans \$10-25M; Nonrecourse; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

IMPAC COMMERCIAL CAPITAL CORP.

1401 Dove St., Newport Beach, CA 92660

☎ (888) 779-3977

☎ (949) 260-4504

👤 *Rick Davenport, executive vice president*

✉ rdavenport@impaccompanies.com

🌐 www.impaccommercial.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Self Storage; Mobile Home Parks. **PROGRAMS:** Small Loan (under \$1.5M); Loans \$3-10M. **TYPE OF FIRM:** Direct Lender.

INCOME PROPERTY LENDING

2187 S. Garfield Ave., Los Angeles, CA 90040

☎ (323) 728-7700

☎ (323) 908-4006

👤 *Arnie Garfinkel, president*

✉ ag@allstargroup.com

🌐 www.incomepropertylending.com

Directory

OF COMMERCIAL LENDERS

Commercial Mortgage Insight[®]

LENDING REGIONS: National.
PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Self Storage; Mobile Home Parks; Carwashes; Places of Worship. **PROGRAMS:** Construction; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; SBA/Small Business; Bridge; Hard Money; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Mortgage Banker.



INTERBAY FUNDING LLC

1301 Virginia Dr., Ft. Washington, PA 19034

☎ (866) 468-3722

☎ (215) 540-9344

👤 *Jen Fioravanti, marketing manager*

✉ ask@interbay.com

🌐 www.interbay.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Limited-Service Hotels; Medical/Healthcare; Self Storage; Mobile Home Parks; Carwashes; Marinas. **PROGRAMS:** Small Loan (under \$1.5M). **TYPE OF FIRM:** Wholesale Lender.

IXIS REAL ESTATE CAPITAL INC.

9 W. 57th St., 36th Fl., New York, NY 10019

☎ (212) 891-5700

☎ (212) 891-5777

👤 *Scott Zucker, managing director, head of originations*

✉ real-estate@ixiscm.com

🌐 www.ixisrealestatecapital.com

LENDING REGIONS: National. **PROPERTIES:** Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Limited-Service Hotels; Self Storage; Mobile Home Parks; Student Housing. **PROGRAMS:** Mezzanine; Equity; Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Mortgage Banker.

JADDA CAPITAL MARKETS

1668 S. Telegraph Rd., #140, Bloomfield Hills, MI 48308

☎ (248) 745-1700

☎ (248) 745-0151

👤 *James P. Mack, principal*

✉ jmack@jaddacm.com

🌐 www.jaddacm.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Self Storage; Mobile Home Parks; Golf Courses; Carwashes. **PROGRAMS:** Mezzanine; Equity; Venture Capital; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Nonrecourse; Bridge; Hard Money; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

JCR CAPITAL

999 Eighteenth St., 23rd Fl., Denver, CO 80202

☎ (720) 264-2425

☎ (720) 264-2438

👤 *Jay N. Rollins, president and chief executive officer*

✉ jayrollins@jrcapital.com

🌐 www.jrcapital.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Mobile Home Parks; Vacation Timeshares. **PROGRAMS:** Mezzanine; Equity; Land Acquisition; Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Bridge; Hard Money; Variable Rate. **TYPE OF FIRM:** Direct Lender.

JOHNSON CAPITAL

18101 Von Karman Ave., Ste. 1050, Irvine, CA 92612

☎ (949) 660-1999

☎ (949) 660-1998

👤 *Guy Johnson, president*

✉ guyjohnson@johnsoncapital.com

🌐 www.johnsoncapital.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Medical/Healthcare; Self Storage; Mobile Home Parks. **PROGRAMS:** Construction; Mezzanine; Equity; Venture Capital; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Bridge. **TYPE OF FIRM:** Mortgage Banker.

KC CAPITAL

11824 Jollyville Rd., Ste. 500, Austin, TX 78750

☎ (512) 901-9100

☎ (512) 901-9101

👤 *Marni Millican*

✉ loans@kccapital.com

🌐 www.kccapital.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Mixed Use; Franchise; Medical/Healthcare; Self Storage; Mobile Home Parks; Owner-occupied. **PROGRAMS:** Mezzanine; Small Loan (under \$1.5M); Loans \$3-10M; Nonrecourse; Net Leases; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

KENNEDY FUNDING

Two University Plaza, Hackensack, NJ 07601

☎ (800) 342-8500

☎ (201) 342-8373

👤 *Gregg Wolfer, co-chief executive officer*

✉ info@kennedyfunding.com

🌐 www.kennedyfunding.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Golf Courses; Airports; Vacation Timeshares; Agriculture; Carwashes; Marinas. **PROGRAMS:** Construction; Equity; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Bridge; Hard Money; Fixed Rate. **TYPE OF FIRM:** Direct Lender.



KSI CAPITAL INC.

17 Arcadian Ave., Ste. 106, Paramus, NJ 07652

☎ (201) 712-0042

☎ (201) 712-0062

👤 *Kevin S. Clark, Henry Haskell, marketing directors*

✉ kevin@ksicapital.com

🌐 www.ksicapital.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Golf Courses; Airports; Vacation Timeshares; Carwashes; Marinas; Land Developments. **PROGRAMS:** Construction; Land Acquisition; Bridge; Hard Money; Variable Rate. **TYPE OF FIRM:** Direct Lender.

LASALLE BANK

135 S. LaSalle St., Chicago, IL 60603

Directory

OF COMMERCIAL LENDERS

Commercial Mortgage Insight®

☎ (847) 699-3800

☎ (847) 699-3856

✉ Charles Krawitz, national director

✉ charles.krawitz@abnamro.com

🌐 www.lasallerecm.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing. **PROGRAMS:** Mezzanine; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

LIBERTY LENDING GROUP LLC

1000 Main St., Ste. L, Port Jefferson, NY 11777

☎ (800) 587-1502 x84

☎ (212) 202-3788

✉ Bryan McGilly, underwriter

✉ bryan@liberty-lending.net

🌐 www.liberty-lending.net

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Golf Courses; Airports; Vacation Timeshares; Agriculture; Carwashes; Marinas. **PROGRAMS:** Construction; Equity; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Nonrecourse; Bridge; Hard Money. **TYPE OF FIRM:** Direct Lender.

LITCHFIELD FUNDING GROUP

P.O. Box 2220, New Preston, CT 06777

☎ (860) 868-0134

☎ (860) 868-0165

✉ Mark DePecol, director

✉ depdev@msn.com

LENDING REGIONS: CT, RI, NY.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Golf Courses; Airports; Vacation Timeshares; Agriculture; Carwashes; Marinas. **PROGRAMS:** Construction; Mezzanine; Equity; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Nonrecourse; Bridge; Hard Money. **TYPE OF FIRM:** Mortgage Banker.

M&T MORTGAGE

One Fountain Square, Buffalo, NY 14203-1495

☎ (866) 661-9181

☎ (615) 661-4161

✉ Gordon Rogers, senior vice president, correspondent lending

✉ grogers@mandtbank.com

🌐 www.mtbc.com

LENDING REGIONS: National. **PROPERTIES:** Multifamily; Mixed Use. **PROGRAMS:** Small Loan (under \$1.5M); Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender; Mortgage Banker.

MAGNETBANK

2825 E. Cottonwood Pkwy., Ste. 180, Salt Lake City, UT 84121

☎ (801) 733-2626

☎ (801) 733-2627

✉ Manda Hunt, director, investor relations and marketing

✉ mhunt@magnetbank.net

🌐 www.magnetbank.net

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Medical/Healthcare; Self Storage; Residential development projects. **PROGRAMS:** Construction; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Variable Rate. **TYPE OF FIRM:** Direct Lender.

MARQUETTE BANK

10000 W. 151st St., Orland Park, IL 60462

☎ (708) 364-9050

☎ (708) 226-8059

✉ Lee Zagralakis, senior vice president

✉ lzagralakis@emarquettebank.com

🌐 www.emarquettebank.com

LENDING REGIONS: Midwest.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Seniors Housing; Self Storage; Student Housing. **PROGRAMS:** Construction; Equity; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

MEECORP CAPITAL MARKETS LLC

2115 Linwood Ave., Ste. 301, Fort Lee, NJ 07024

☎ (201) 944-9330

☎ (201) 944-9332

✉ Daniel Edrei, director, principal

✉ daniel_edrei@mecorp.com

🌐 www.mecorp.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Golf Courses; Marinas. **PROGRAMS:** Construction; Mezzanine; Equity; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Net Leases; Bridge; Hard Money; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

MEREDITH & GREW

160 Federal St., Boston, MA 02110

☎ (617) 330-8050

☎ (617) 330-8149

✉ Kevin C. Phelan, executive vice president

✉ kcphele@m-g.com

🌐 www.m-g.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Recreation Facilities; Full-Service Hotels; Medical/Healthcare; Seniors Housing. **PROGRAMS:** Construction; Mezzanine; Equity; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Mortgage Banker.

MERRILL LYNCH COMMERCIAL REAL ESTATE

North Tower, 4 World Financial Center, 16th Fl., New York, NY 10080

☎ (212) 449-3450

☎ (212) 449-0735

✉ Kelly Spellane, assistant vice president

✉ ml_cre@ml.com

🌐 www.ml.com/cre

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage. **PROGRAMS:** Construction; Mezzanine; Equity; Land Acquisition; Loans \$10-25M; Large Loans (over \$50M); Nonrecourse; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct lender; Conduit lender.

METLIFE REAL ESTATE INVESTMENTS

10 Park Ave., Morristown, NJ 07960

☎ (973) 355-4448

☎ (973) 355-4460

✉ Mark H. Wilschmann, managing director

✉ mwilschmann@metlife.com

Directory

OF COMMERCIAL LENDERS

Commercial Mortgage Insight®

🌐 www.metlife.com/realestate

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Seniors Housing; Agriculture. **PROGRAMS:** Construction; Mezzanine; Equity; Land Acquisition; Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

METROVATION CAPITAL LLC

225 108th Ave. N.E., Ste. 520, Bellevue, WA 98004

☎ (425) 990-1205

☎ (425) 990-1203

👤 *David Beckerman, managing director*

✉ dbeckerman@metrovation.com

🌐 www.metrovationcapital.com

LENDING REGIONS: CA, OR, WA, NV, AZ, NY, NJ, Southern CT, Eastern PA. **PROPERTIES:** Multifamily; Office; Retail; Mixed Use. **PROGRAMS:** Construction; Mezzanine; Equity; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Nonrecourse; Bridge; Hard Money; Fixed Rate; Variable Rate; High-leverage first and second mortgages. **TYPE OF FIRM:** Direct Lender.

MMA REALTY CAPITAL

621 E. Pratt St., 3rd Fl., Baltimore, MD 21202

☎ (877) 461-4895

☎ (410) 727-5387

👤 *Amber Baylis, marketing manager*

✉ investments@mmarealtycapital.com

🌐 www.mmarealtycapital.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Medical/Healthcare; Seniors Housing; Student Housing. **PROGRAMS:** Construction; Mezzanine; Equity; Land Acquisition; Tax Credit; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Bridge. **TYPE OF FIRM:** Mortgage Banker.

NATIONAL CAPITAL MANAGEMENT L.P.

455 Pennsylvania Ave., Ste. 2LF, Fort Washington, PA 19034

☎ (866) 628-5227

☎ (215) 641-0498

👤 *Richard Frankel, partner*

✉ rfrankel@ncmlp.com

🌐 www.ncmlp.com

LENDING REGIONS: NY, NJ, PA, DE, MD. **PROPERTIES:** Multifamily; Office;

Retail; Industrial; Mixed Use; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Golf Courses; Airports; Agriculture; Carwashes; Marinas. **PROGRAMS:** Construction; Land Acquisition; Small Loan (under \$1.5M); Net Leases; Bridge; Hard Money; Variable Rate. **TYPE OF FIRM:** Direct Lender.

NBC DEVELOPMENT CORP.

9033 Aero Dr., Ste. 101, San Antonio, TX 78217-6343

☎ (210) 828-5713

☎ (210) 828-7266

👤 *Neal Carter, president*

✉ mnbac@sbcglobal.net

🌐 www.nbcdc.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Full-Service Hotels; Seniors Housing; Self Storage; Mobile Home Parks; Airports; Carwashes. **PROGRAMS:** Construction; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); SBA/Small Business; Net Leases; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

NBS REAL ESTATE CAPITAL

121 S.W. Morrison St., Ste. 260, Portland, OR 97204

☎ (503) 952-0700

☎ (503) 952-0701

👤 *Rance Gregory, chief executive officer*

✉ rgregory@nbsreacapital.com

🌐 www.nbsreacapital.com

LENDING REGIONS: Western Region.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use. **PROGRAMS:** Construction; Mezzanine; Equity; Small Loan (under \$1.5M); Loans \$3-10M; Nonrecourse; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

NORRIS, BEGGS & SIMPSON FINANCIAL SERVICES

121 S.W. Morrison St., Ste. 200, Portland, OR 97204

☎ (503) 223-7181

☎ (503) 223-0596

👤 *J. Clayton Hering, president*

✉ jchering@nbsrealors.com

🌐 www.nbsfinancial.com

LENDING REGIONS: Western Region.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels;

Medical/Healthcare; Seniors Housing; Mobile Home Parks; Student Housing. **PROGRAMS:** Mezzanine; Equity; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Net Leases; Bridge; Fixed Rate. **TYPE OF FIRM:** Mortgage Banker.



THE NORSEMAN GROUP

NORSEMAN GROUP LLC

800 Lanidex Plaza, Parsippany, NJ 07054

☎ (973) 947-0304

☎ (973) 947-0319

👤 *Gordon Monsen, chief executive officer*

✉ inquiries@norsemangroup.com

🌐 www.norsemangroup.com

LENDING REGIONS: National.

PROPERTIES: Office; Retail; Industrial; Mixed Use; Franchise; Medical/Healthcare. **PROGRAMS:** Mezzanine; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Net Leases; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

NORTH PENN FINANCIAL

707 Bethlehem Pike, Montgomeryville, PA 18936

☎ (215) 361-6900

☎ (215) 361-3009

👤 *Terry Jurczak, president*

✉ info@northpennfinancial.com

🌐 www.northpennfinancial.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Franchise; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Self Storage; Mobile Home Parks. **PROGRAMS:** Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Nonrecourse; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

NORTHMARQ CAPITAL

3500 American Blvd. W., Bloomington, MN 55431

☎ (952) 356-0100

☎ (952) 356-0088

👤 *Dorie Scovill, executive assistant*

✉ dscovill@northmarq.com

🌐 www.northmarq.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Recreation Facilities;

Directory

OF COMMERCIAL LENDERS

Commercial Mortgage Insight®

Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Student Housing; Golf Courses; Marinas. **PROGRAMS:** Construction; Mezzanine; Equity; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Bridge; Hard Money; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Intermediary.

OWENS FINANCIAL GROUP INC.

2221 Olympic Blvd., Walnut Creek, CA 94595

☎ (925) 935-3840

☎ (925) 935-1486

👤 *Andrew Navone, senior vice president*

✉ anavone@owensfinancial.com

🌐 www.owensfinancial.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Golf Courses; Carwashes; Marinas.

PROGRAMS: Construction; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Net Leases; Bridge; Hard Money; Fixed Rate. **TYPE OF FIRM:** Direct Lender.

OWENS FINANCIAL GROUP INC.

11975 El Camino Real, Ste. 203, San Diego, CA 92130

☎ (858) 350-4001

☎ (858) 350-4002

👤 *Mark McLaren, regional manager,*

Southern California

✉ markm@owensfinancial.com

🌐 www.owensfinancial.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Golf Courses; Carwashes; Marinas.

PROGRAMS: Construction; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Net Leases; Bridge; Hard Money; Fixed Rate. **TYPE OF FIRM:** Direct Lender.

PACIFIC MORTGAGE FUNDING CORP.

11924 E. Firestone Blvd., Ste. 100,

Norwalk, CA 90650

☎ (562) 864-4006

☎ (562) 864-6125

👤 *Todd C. Maurer, vice president*

✉ info@pacificmortgage.com

🌐 www.pacificmortgage.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Golf Courses; Vacation Timeshares; Agriculture; Carwashes; Marinas. **PROGRAMS:** Construction; Mezzanine; Equity; Land Acquisition; Venture Capital; Tax Credit; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; SBA/Small Business; Net Leases; Bridge; Hard Money; Fixed Rate; Variable Rate; Condo Conversion. **TYPE OF FIRM:** Mortgage Banker.

PALACIO CAPITAL PARTNERS INC.

3345 Wilshire Blvd., Ste. 1006, Los Angeles, CA 90010

☎ (213) 385-4181

☎ (213) 385-4689

👤 *Greg Jones, president*

✉ gregjeong1@yahoo.com

LENDING REGIONS: National.

PROPERTIES: Retail; Industrial; Full-Service Hotels; Limited-Service Hotels; Carwashes. **PROGRAMS:** Construction; Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; SBA/Small Business; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Intermediary.

PAN AMERICAN FUND

130 S. University Dr., #B, Plantation, FL 33324

☎ (954) 370-0600

☎ (562) 286-5165

👤 *Dale Wood/Jim Parent, vice president and fund manager*

✉ dalewood@bellsouth.com

🌐 www.thepanamericanfund.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Golf Courses; Marinas; Residential developments. **PROGRAMS:** Construction; Mezzanine; Equity; Land Acquisition; Venture Capital; Small Loan (under \$1.5M); Loans \$3-

10M; Nonrecourse; Bridge; Hard Money; Fixed Rate; Variable Rate; Short-term loans. **TYPE OF FIRM:** Direct Lender.

PARADIGM FUNDING GROUP LLC

445 Central Ave., Ste. 210, Cedarhurst, NY 11516

☎ (516) 569-3454

☎ (516) 569-3831

👤 *Michael Edery, managing member*

✉ medery@paradigm-funding.com

🌐 www.paradigm-funding.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Golf Courses. **PROGRAMS:** Construction; Mezzanine; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Net Leases; Bridge; Hard Money; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Mortgage Banker.

PATRIOT NATIONAL BANK

1177 Summer St., 2nd Fl., Stamford, CT 06905

☎ (203) 252-5951

☎ (203) 252-5960

👤 *Martin Noble, executive vice president, chief lending officer*

✉ mgnoble@pnbk.com

🌐 www.pnbk.com

LENDING REGIONS: CT, NY, NJ.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Medical/Healthcare; Self Storage. **PROGRAMS:** Construction; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; SBA/Small Business; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

PEOPLES STATE BANK

56 Macomb Place, Mount Clemens, MI 48047

☎ (586) 468-1880

☎ (586) 468-1905

👤 *Mark Roberts, commercial lender*

✉ markr@bankpeoples.com

🌐 www.psbnetbank.com

LENDING REGIONS: MI. **PROPERTIES:** Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Agriculture; Carwashes; Marinas. **PROGRAMS:** Construction; Land

Directory

OF COMMERCIAL LENDERS

Commercial Mortgage Insight®

Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; SBA/Small Business; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

PINNACLE CAPITAL GROUP

1818 Market St., 28th Fl., Philadelphia, PA 19103

☎ (215) 861-7957

☎ (215) 861-7951

👤 *James P. Flynn, vice president*

✉ jflynn@raitinvestmenttrust.com

🌐 www.raitinvestmenttrust.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Mobile Home Parks; Student Housing. **PROGRAMS:** Mezzanine; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Net Leases; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender; Mortgage Banker.

PINNACLE COMMERCIAL MORTGAGE

1500 Lee Rd., Ste. 200, Winter Park, FL 32810

☎ (877) 726-9433

☎ (877) 329-9433

👤 *Ray Dinius, president*

✉ rdinius@pcmnationwide.com

🌐 www.pcmnationwide.com

LENDING REGIONS: National except AK, AZ, DC, HI, ND, NJ, NV, SD & WI. **PROPERTIES:** Multifamily; Office; Retail; Mixed Use. **PROGRAMS:** Equity; Land Acquisition; Small Loan (under \$1.5M); Fixed Rate; Variable Rate. **TYPE OF FIRM:** Mortgage Banker.

PMC COMMERCIAL TRUST

17950 Preston Rd., Ste. 600, Dallas, TX 75252

☎ (800) 486-3223

☎ (972) 349-3265

👤 *Laurie Ivy, director, marketing*

✉ l.ivy@pmctrust.com

🌐 www.pmctrust.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Mixed Use; Franchise; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Self Storage; Mobile Home Parks; Carwashes; Gas Stations. **PROGRAMS:** Construction; Small Loan (under \$1.5M); Loans \$3-10M;

SBA/Small Business; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.



POINT CENTER FINANCIAL INC.

30900 Rancho Viejo Rd., Ste. 100, San Juan Capistrano, CA 92675

☎ (800) 670-6260

☎ (949) 276-6105

👤 *Shannon Brugnoli, assistant underwriter*

✉ brokerrelations@pointcenter.com

🌐 www.pointcenter.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Industrial; Mixed Use; Full-Service Hotels; Seniors Housing; Carwashes. **TYPE OF FIRM:** Direct Lender; Mortgage Banker.



POTOMAC REALTY CAPITAL

75 Second Ave., Ste. 605, Needham, MA 02494

☎ (781) 972-0170

☎ (781) 972-0172

👤 *Daniel M. Palmier, president and chief executive officer*

✉ dp@potomacrc.com

🌐 www.potomacrc.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Full-Service Hotels; Limited-Service Hotels; Golf Courses. **PROGRAMS:** Mezzanine; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Bridge. **TYPE OF FIRM:** Direct Lender.

QUANTUM CORPORATE FUNDING

1140 Avenue of the Americas, New York, NY 10036

☎ (800) 352-2535

☎ (212) 944-8216

👤 *Howard Chernin, executive vice president*

✉ hchernin@quantumfunding.com

🌐 www.quantumfunding.com

LENDING REGIONS: National.

PROPERTIES: Retail; Industrial; Mixed Use; Franchise; Full-Service Hotels; Marinas. **PROGRAMS:** Small Loan (under \$1.5M); Bridge; Hard Money. **TYPE OF FIRM:** Direct Lender.

RED CAPITAL GROUP

Two Miranova Pl., Columbus, OH 43215

☎ (800) 837-5100

☎ (614) 857-1660

👤 *William T. Hinga, managing director*

✉ financing@redcapitalgroup.com

🌐 www.redcapitalgroup.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Mixed Use; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Mobile Home Parks; Student Housing. **PROGRAMS:** Construction; Mezzanine; Equity; Tax Credit; Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

ROBERT FAUST MORTGAGE

6060 N. Central Expy., Ste. 620, Dallas, TX 75206

☎ (214) 691-1545

☎ (214) 891-0327

👤 *Robert Faust, president*

✉ robert.l.faust@gte.net

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Golf Courses. **PROGRAMS:** Construction; Mezzanine; Equity; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Large Loan (over \$50M); Nonrecourse; Net Leases; Bridge; Hard Money. **TYPE OF FIRM:** Mortgage Banker.

ROCKBRIDGE CAPITAL

4100 Regent St., Ste. G, Columbus, OH 43219

☎ (614) 246-2437

☎ (614) 246-2546

👤 *Gavin Freytag, vice president*

✉ gkfreytag@rockbridgecapital.com

🌐 www.rockbridgecapital.com

LENDING REGIONS: National.

PROPERTIES: Full-Service Hotels; Limited-Service Hotels. **PROGRAMS:** Construction; Mezzanine; Equity; Loans \$3-10M; Loans \$10-25M; Nonrecourse; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

SECURITY PACIFIC BANK

12121 Wilshire Blvd., Ste. 1350, Los Angeles, CA 90025

☎ (310) 622-7602

☎ (310) 207-1732

👤 *Philip Powers, senior vice president and loan*

Directory

OF COMMERCIAL LENDERS

Commercial Mortgage Insight®

production manager

✉ ppowers@securitypacificbank.com

🌐 www.securitypacificbank.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Golf Courses; Carwashes. **PROGRAMS:** Construction; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; SBA/Small Business; Net Leases; Bridge; Variable Rate. **TYPE OF FIRM:** Direct Lender.

SMITH BARNEY

100 S. Bedford Rd., Mt. Kisco, NY 10549

☎ (800) 438-6509

☎ (914) 242-0492

👤 *Howard Hirsch, senior vice president, wealth management.*

✉ howard.a.hirsch@smithbarney.com

🌐 www.fc.smithbarney.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Recreation Facilities; Full-Service Hotels; Medical/Healthcare. **PROGRAMS:** Mezzanine; Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Bridge; Fixed Rate. **TYPE OF FIRM:** Direct Lender.

STERLING COMMERCIAL LENDING LLC

2 Stony Hill Rd., Bethel, CT 06801

☎ (203) 731-2450

☎ (203) 748-4467

👤 *Frank Borysiewicz, vice president*

✉ fjbory@sterlingcompany.com

🌐 www.sterlingcommercial.net

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Self Storage; Student Housing; Golf Courses. **PROGRAMS:** Construction; Equity; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Nonrecourse; Net Leases; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

SUBURBAN CAPITAL MARKETS INC.

11 N. Washington St., Ste. 230, Rockville, MD 20850

☎ (301) 340-2266

☎ (301) 340-9242

👤 *Carole Lewis Anderson, executive vice president*

✉ clanderson@suburbancapital.com

🌐 www.suburbancapital.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Self Storage; Mobile Home Parks; Student Housing. **PROGRAMS:** Mezzanine; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender; Mortgage Banker.

TERRA CAPITAL PARTNERS

805 Third Ave., 8th Fl., New York, NY 10022

☎ (212) 753-5100

☎ (212) 753-5102

👤 *Dan Cooperman, managing director*

✉ dcooperman@tcp-us.com

🌐 www.tcp-us.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Full-Service Hotels; Limited-Service Hotels; Self Storage; Student Housing. **PROGRAMS:** Mezzanine; Equity; Land Acquisition; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Net Leases; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

TEXAS COMMERCIAL MORTGAGE & INVESTMENTS

700 Hickory St., Honey Grove, TX 75446

☎ (214) 205-5510

☎ (214) 853-5948

👤 *Sam Tayloe, president*

✉ texascommercial@sbcglobal.net

LENDING REGIONS: TX, OK, NM.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Franchise; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Student Housing; Places of Worship. **PROGRAMS:** Construction; Mezzanine; Land Acquisition; Tax Credit; Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Net Leases; Bridge; Fixed Rate. **TYPE OF FIRM:** Mortgage Banker.

TREMONT REALTY CAPITAL

800 Boylston St., Ste. 401, Boston, MA 02199

☎ (617) 867-0700

☎ (617) 867-0077

👤 *Richard Gallitto, executive director*

✉ rgallitto@tremontcapital.com

🌐 www.tremontcapital.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Recreation Facilities; Full-Service Hotels; Limited-Service Hotels; Medical/Healthcare; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing; Vacation Timeshares; Marinas. **PROGRAMS:** Construction; Mezzanine; Equity; Land Acquisition; Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Bridge; Fixed Rate. **TYPE OF FIRM:** Direct Lender; Mortgage Banker.

UNITED CONDUIT SECURITIES

Meeting House Rd., P.O. Box 221, Sea Girt, NJ 08750

☎ (877) 817-1088

☎ (888) 449-2954

👤 *Tim Hughes, managing director*

✉ thughes@unitedconduit.com

🌐 www.unitedconduit.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Limited-Service Hotels; Seniors Housing; Self Storage; Mobile Home Parks; Student Housing. **PROGRAMS:** Small Loan (under \$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Table-Funding Lender.

VELOCITY COMMERCIAL CAPITAL

5716 Corsa Ave., Ste. 102, Westlake Village, CA 91362

☎ (818) 575-9700

☎ (818) 575-9005

👤 *Peter Wangerin, broker consultant*

✉ info@velocitycommercial.com

🌐 www.velocitycommercial.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Full-Service Hotels; Limited-Service Hotels; Self Storage; Mobile Home Parks; Restaurant. **PROGRAMS:** Small Loan (under \$1.5M); Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

WASHINGTON MUTUAL

1301 3rd Ave., WMT 0845, Seattle, WA 98101

☎ (866) 815-5563

✉ creinquiries@wamu.net

🌐 www.wamu.com

Directory

OF COMMERCIAL LENDERS

Commercial Mortgage Insight[®]

LENDING REGIONS: National.

PROPERTIES: Multifamily; Office; Retail; Industrial; Mixed Use; Medical/

Healthcare; Mobile Home Parks. **PRO-**

GRAMS: Construction; Equity; Land Acquisition; Tax Credit; Small Loan (under

\$1.5M); Loans \$3-10M; Loans \$10-25M; Large Loan (over \$50M); Nonrecourse; Bridge; Fixed Rate; Variable Rate. **TYPE OF FIRM:** Direct Lender.

YOUR CAPITAL SOURCE

8105 Irvine Center Dr., Ste. 1260, Irvine, CA 92618

☎ (866) 695-3634

☎ (714) 242-7119

👤 *Franz Exume, loan officer*

✉ franz@yourcapitalsource.com

🌐 www.yourcapitalsource.com

LENDING REGIONS: National.

PROPERTIES: Multifamily; Mixed Use.

TYPE OF FIRM: Mortgage Banker. ●