

Essential Service Providers For CRE Financiers

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1701 W. Northwest Hwy., Ste. 100,
Grapevine, TX 76051
☎ (817) 329-5069
☎ (817) 310-6688
👤 *Nick Johnson, assistant vice president,
marketing director*
✉ annhambly@1stservicesolutions.com
🌐 www.1stservicesolutions.com

A/E West Consultants Inc.

4455 E. Camelback Rd., Ste. E180,
Phoenix, AZ 85018
☎ (888) 488-8586
☎ (602) 788-0802
👤 *Eugene Hunt, principal*
✉ ccooperwitt@ae-west.com
🌐 www.ae-west.com



AMRESCO Commercial Finance LLC

412 E. Park Center Blvd., 3rd Fl., Boise,
ID 83706
☎ (208) 333-2000
☎ (208) 333-2050
👤 *Craig Christensen, vice president*
✉ cchristensen@amresco.com
🌐 www.amresco.com

Building Diagnostics Ltd.

14440 Cherry Lane Ct., Ste. 208, Laurel,
MD 20707
☎ (800) 235-6246
☎ (301) 317-0002
👤 *Bill Whitty, vice president*
✉ billw@bdlmain.com
🌐 www.bdlmain.com

Capmark Finance Inc.

116 Welsh Rd., Horsham, PA 19044
☎ (888) 848-2276
☎ (215) 328-0408
👤 *Mark McCool, managing director*
✉ mark.mccool@capmark.com
🌐 www.capmark.com

CEN Construction & Development LLC

3200 N. Federal Hwy., Ste. 121,
Boca Raton, FL 33431
☎ (561) 544-8810
☎ (561) 544-8809
👤 *Dorian Luciani, president*
✉ fsmidl@bellsouth.net
🌐 www.cenconstruction.com

Choicepoint - MARI

11654 Plaza America Dr., P.O. Box 553,
Reston, VA 20190
☎ (866) 676-6274
☎ (703) 476-0578
👤 *Merle Sharick, vice president, manager*
✉ merle.sharick@choicepoint.com
🌐 www.marisolutions.com

Commercial Defeasance LLC

11121 Carmel Commons Blvd., Ste. 250,
Charlotte, NC 28226
☎ (704) 248-2600
☎ (704) 759-9515
👤 *Janell Otis, vice president,
marketing*
✉ info@cdfllc.com
🌐 www.defeasewithease.com

CREF Executive Search

13501 Ranch Rd. 12, #125, Wimberley,
TX 78676

☎ (512) 847-8989
☎ (512) 847-6979
👤 *Craig Patterson, president*
✉ craig@crefexecutivesearch.com
🌐 www.crefexecutivesearch.com

DECA Real Estate Advisors

114 Holdcroft Ln., Gaithersburg, MD
20878-2712
☎ (301) 330-9710
☎ (301) 330-9782
👤 *Elliott R. Gross, principal*
✉ egross@decaadvisors.com
🌐 www.decaadvisors.com

Delaware Appraisal Group

3801 Kennett Pike, Bldg. D-103,
Wilmington, DE 19807
☎ (302) 834-7754
☎ (302) 834-9294
👤 *Steven J. Hopkins, staff appraiser*
✉ sjhopkins3@comcast.net

EastHill Valuation and Consulting

5645 Coral Ridge Dr., #120,
Coral Springs, FL
☎ (954) 894-9893
☎ (954) 212-7870
👤 *Howard Klabr, managing director*
✉ hklahr@easthillvaluation.com
🌐 www.easthillvaluation.com

Fidelity National Financial Inc.

701 Palomar Airport Rd., Ste. 300,
Carlsbad, CA 92011
☎ (769) 931-4731
☎ (760) 931-4850
👤 *Theodore H. Sprink, senior vice president*
✉ tsprink@fnf.com
🌐 www.uccplus.com

Directory

OF INDUSTRY SERVICE PROVIDERS

First Source Management

3200 N. Federal Hwy., Ste. 121,
Boca Raton, FL 33431
☎ (561) 544-8801
☎ (561) 544-8809
👤 *Dorian Luciani, president*
✉ fsmidl@bellsouth.net



ForeclosureLink Inc.

4401 Hazel Ave., Ste. 225, Fair Oaks, CA 95628
☎ (916) 962-3453
☎ (919) 962-1334
👤 *Michael Andrews, president and chief executive officer*
✉ mandrews@foreclosurelink.com
🌐 www.foreclosurelink.com

Gerson Law Firm APC

9255 Towne Centre Dr., Ste. 300,
San Diego, CA 92121
☎ (858) 452-5400
☎ (858) 452-5410
👤 *Gordon L. Gerson, principal*
✉ gerson@gersonlaw.com
🌐 www.gersonlaw.com

Global Wide Capital

4909 E. McDowell Rd., #103, Phoenix, AZ 85008
☎ (623) 329-7489
☎ (623) 321-1285
👤 *Larry Harrison, commercial manager*
✉ l.harrison@cox.net

Granite Commercial Management

10770 E. Briarwood Ave., Ste. 280,
Centennial, CO 80112
☎ (866) 710-4099
☎ (866) 380-9559
👤 *Penny Roach, executive vice president, business development*
✉ sales@granitecm.com
🌐 www.granitecm.com

HotelBrokerOne

1103 Sovereign Row, Ste. A,

Oklahoma City, OK 73108

☎ (405) 810-1414
☎ (405) 810-1515
👤 *Peter Holmes, chief operating officer*
✉ traceyt@hotelbrokerone.com
🌐 www.hotelbrokerone.com

Insurance Advisors LLC

1201 High Ridge Rd., Ste. 200,
Stamford, CT 06905
☎ (203) 329-4490
☎ (203) 329-4499
👤 *Bernie Brown, president*
✉ bbrown@ins-adv.com
🌐 www.ins-adv.com

Integra Realty Resources

1133 Avenue of the Americas, 27th Fl.,
New York, NY 10036
☎ (212) 255-7858
☎ (646) 424-1869
👤 *Melissa Tinnirello, director, marketing*
✉ info@irr.com
🌐 www.irr.com

LandAmerica 1031 Exchange Services

1700 Market St., Ste. 2110, Philadelphia, PA 19103
☎ (877) 277-1031
☎ (215) 665-3432
👤 *Charvian Edens, vice president, CES*
✉ tristate1031@landam.com
🌐 www.landam1031.com/tristate

Lorenz Associates

25 Blue Spruce Dr., Bear, DE 19701
☎ (302) 834-7754
☎ (302) 834-9294
👤 *Steven J. Hopkins, staff appraiser*
✉ sjhopkins3@comcast.net

Midland Loan Servicing Inc.

10851 Mastin Blvd., 3rd Fl.,
Overland Park, KS 66210
☎ (913) 253-9000
☎ (913) 253-9733
👤 *Kimberly Smalling, marketing director*
✉ kim.smalling@midlandls.com
🌐 www.midlandls.com

Mortgage Banking Insurance Group

900 N. Michigan Ave., 15th Fl.,
Chicago, IL 60611
☎ (312) 915-2226
☎ (312) 577-0725
👤 *Lee Brodsky, president*
✉ lbrodsky@jmbins.com
🌐 www.mortgagebankinginsurance.com



National Real Estate Information Services

100 Beecham Dr., Pittsburgh, PA 15205
☎ (800) 753-3339
☎ (877) 842-2511
👤 *Edward Marotta, senior vice president*
✉ edward.marotta@nreis.com
🌐 www.nreis.com

Northwest Trustee Services Inc.

3535 Factoria Blvd. S.E. 220, Bellevue, WA 98006
☎ (425) 586-1900
☎ (425) 586-1997
👤 *Shannon Blood, director, corporate communications*
✉ sblood@northwesttrustee.com
🌐 www.northwesttrustee.com

Ocwen Financial Corp.

1661 Worthington Rd.,
West Palm Beach, FL 33409
☎ (561) 682-8000
☎ (561) 682-8177
👤 *Deborah Winslow, director*
✉ deborah.winslow@ocwen.com
🌐 www.ocwen.com

Old Republic Default Management Services

600 City Pkwy W., Ste. 610, Orange, CA 92868
☎ (714) 385-3500
☎ (714) 876-9397
👤 *David Hartman, executive vice president, business development*
✉ contactdms@oldrepublictitle.com
🌐 www.oldrepublicdefault.com

Potestivo & Associates PC

811 South Blvd., Ste. 100, Rochester Hills, MI 48307
☎ (248) 853-4400
☎ (248) 853-0404
👤 *Brian Potestivo, president*
✉ ahoffman@potestivolaw.com
🌐 www.postestivolaw.com

RealINSIGHT

8445 Freeport Pkwy., Ste. 200, Irving, TX 75063
☎ (972) 870-0785
☎ (972) 870-0942
👤 *Alan Melville, chief executive officer*
✉ info@realinsight.com
🌐 www.realinsight.com

Directory

OF INDUSTRY SERVICE PROVIDERS

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☎ (425) 458-2131

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✉ sblood@rcolegal.com

🌐 www.rcolegal.com

RR Donnelley Global Real Estate Services

One Glenlake Pkwy., Ste. 1400, Atlanta, GA 30328

☎ (678) 579-1000

☎ (678) 558-1142

👤 *Vicki Graham, vice president, sales and business development*

✉ vicki.c.graham@rrd.com

🌐 www.realestate.rrd.com

Trigild Inc.

12707 High Bluff Dr., Ste. 300, San Diego, CA 92130

☎ (858) 720-6700

☎ (858) 720-6707

👤 *Judy Hoffman, senior vice president, sales and marketing*

✉ judy.hoffman@trigild.com

🌐 www.trigild.com

PRODUCTS & SERVICES

Analytics

RR Donnelley Global Real Estate Services

Appraisals

AMRESKO Commercial Finance LLC
Delaware Appraisal Group
EastHill Valuation and Consulting
Integra Realty Resources
Lorenz Associates
Old Republic Default Management Services

Asset Administration

AMRESKO Commercial Finance LLC
Fidelity National Financial Inc.
Insurance Advisors LLC
Midland Loan Servicing Inc.

Old Republic Default Management Services
RR Donnelley Global Real Estate Services

Bankruptcy

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Midland Loan Servicing Inc.
Potestivo & Associates PC
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Consulting

1st Service Solutions Inc.
Building Diagnostics Ltd.
Choicepoint - MARI
Commercial Defeasance LLC
DECA Real Estate Advisors
EastHill Valuation and Consulting
Gerson Law Firm APC
Global Wide Capital
HotelBrokerOne
Insurance Advisors LLC
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Document Custody

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Document Preparation

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Due Diligence

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First Source Management
Global Wide Capital
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Environmental Audits

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Environmental Data

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Environmental Management

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Granite Commercial Management

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Midland Loan Servicing Inc.

Foreclosure

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Old Republic Default Management Services
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Insurance Compliance

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Legal

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Potestivo & Associates PC
Routh Crabtree Olsen PS

Loan Portfolio Management

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Market Data

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EastHill Valuation and Consulting
Global Wide Capital
HotelBrokerOne
RR Donnelley Global Real Estate Services

Other

1st Service Solutions Inc. -
Assumption Facilitator

Directory

OF INDUSTRY SERVICE PROVIDERS

Capmark Finance Inc. -
Primary Servicing
CEN Construction & Development LLC -
Construction Services
CREF Executive Search -
Executive Search
DECA Real Estate Advisors -
Construction Loan Admin.
First Source Management -
Court Receiver
ForeclosureLink Inc. -
Trustee/Chattel Sales
Granite Commercial Management -
Fund Control
HotelBrokerOne -
Brokerage
LandAmerica 1031 Exchange Services -
1031 Exchanges
Mortgage Banking Insurance Group -
E & O Insurance
Ocwen Financial Corp. -
Technology
RealINSIGHT -
Asset Management Software
RR Donnelley Global Real Estate Services -
Database Management
Trigild Inc. -
Receivership Management

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Regulatory Compliance

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Risk Management

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Granite Commercial Management
Insurance Advisors LLC
Midland Loan Servicing Inc.
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Securitization

AMRESKO Commercial Finance LLC
Fidelity National Financial Inc.
Midland Loan Servicing Inc.
RR Donnelley Global Real Estate Services

Servicing: Master

AMRESKO Commercial Finance LLC
Capmark Finance Inc.
Midland Loan Servicing Inc.

Servicing: Special

AMRESKO Commercial Finance LLC
Capmark Finance Inc.
Midland Loan Servicing Inc.
Ocwen Financial Corp.
Old Republic Default Management Services

Taxes

AMRESKO Commercial Finance LLC
Midland Loan Servicing Inc.

Title Insurance

Fidelity National Financial Inc.
Midland Loan Servicing Inc.
National Real Estate Information Services
Old Republic Default Management Services

Trustee

First Source Management
ForeclosureLink Inc.
Northwest Trustee Services Inc.
Old Republic Default Management Services

Underwriting

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Global Wide Capital
Insurance Advisors LLC
Midland Loan Servicing Inc.
RR Donnelley Global Real Estate Services