

Directory

OF COMMERCIAL MORTGAGE TECHNOLOGY

Commercial Mortgage Insight[®]

Meeting The Industry's Technology Needs

Trying to find out how you can use technology to improve your business? You may be able to find answers in our **2004 Directory of Commercial Mortgage Technology**.

The listings were compiled from timely responses to a fax solicitation and an online questionnaire of commercial technology firms, using the **CMI** database. If you'd like to be added to our database for future directories, contact us at: **Commercial Mortgage Insight**, P.O. Box 2180, Waterbury, CT 06722-2180; (800) 325-6745, (203) 755-0158; fax: (203) 755-3480.

To learn more about **CMI**, contact us by e-mail at info@cmi-online.com.

BACK TO BASICS INC. - MORSERV

5080 Pinehurst Terrace, Birmingham, AL 35242;
(205) 981-0190; fax (205) 991-8603.

Contact: *Wilson Hauck, president.*

E-mail: wlhauck@btbinc.com

Web site: www.btbinc.com

Loan servicing software provider.

Free evaluation software is available.

BENEDICT GROUP INC.

900 Small Dr., Elizabeth City, NC 27909;
(877) 252-4892; fax (252) 330-4914.

Contact: *Guy Angione, vice president.*

E-mail: gangione@benedictgroup.com

Web site: www.benedictgroup.com

LOANS! - A loan servicing, accounting and investor reporting system for commercial loans. Supports image and document management, investor tracking, multiple escrow balances, multi-payer subsidies, accruals, multi-basis reporting, risk assessment and workflow management.

CAPITALSTREAM

501 North 34th St., Seattle, WA 98103;
(206) 545-9522; fax (206) 545-1273.

Contact: *Sandra Sick, marketing manager.*

E-mail: sandras@capitalstream.com

Web site: www.capitalstream.com

Eliminate paper-based processes, integrate information and close more deals faster with **FinanceCenter**

from CapitalStream. A provider of software and consulting services that enable commercial banks and finance companies to collaborate, integrate and operate more effectively across their front office operations. Streamline, data gathering, deal structuring, credit analysis, document generation, booking, account monitoring and ongoing risk management.

CLAYTON

105 Decker Dr., Ste. 100, Irving, TX 75062;
(972) 887-0100; fax (972) 887-0807.

Contact: *Joan Abbott, project coordinator.*

E-mail: jabbott@clayton.com

Web site: www.clayton.com

Clayton Loan Analysis System - A computer program for mortgage loan review, to analyze portfolios and track due diligence progress. Scripts are custom designed to fit the scope of the project and the type of loan to be reviewed. Data capture can include information on buyers/sellers, payments, notes, modifications, amortization data, security documentation, guarantors and title. Can also capture data on the collateral, including development information, valuation indications, operating data and exceptions and discrepancies.

COSTAR GROUP INC.

2 Bethesda Metro Ctr., 10th Fl., Bethesda, MD 20814; (301) 215-8300; fax (301) 718-2444.

Contact: *Andrew Florance, president and chief executive officer.*

E-mail: info@costar.com

Web site: www.costar.com

A provider of information services to commercial real estate professionals in the U.S. and the U.K. Offers access, via the Internet, to databases of commercial real estate information on 50 U.S. markets, London and the U.K.

EDR FINANCIAL SERVICES

440 Wheelers Farms Rd., Milford, CT 06460; (800) 352-0050; fax (203) 783-0302.

Contact: *David Hartmann, marketing manager.*

E-mail: dhartmann@edrnet.com

Web site: www.edrnet.com

A provider of environmental risk management data for commercial real estate transactions. Helps finan-

cial professionals manage environmental risks and make informed decisions regarding real estate assets. Product packages include current and historical data on both the target property and the surrounding area, highlighting leaking underground storage tanks, landfills, generators of hazardous waste and other environmental conditions that could affect future property or loan performance.

FICS

Financial Industry Computer Systems, Inc.

Mortgage Technology Specialists

FICS

14285 Midway Rd., Ste. 200, Addison, TX 75001;
(972) 458-8583; fax (972) 458-0863.

Contact: *Barry Malone, vice president, sales.*

E-mail: fics@loanware.com

Web site: www.loanware.com

Commercial Servicer - Manages multifamily and commercial loans, designed to meet the challenges of servicing complex commercial real estate loans.

Commercial Accountant - An optional add-on package for Commercial Servicer that gives users subsidiary ledger capabilities that simplify cashflow, daily balancing and bank account reconciliation. The movement of funds and distribution of transactions is completely automated.

LoanStat - Allows borrowers to access commercial mortgage loan information online.

GUIDE2MORTGAGE.COM

10 W. Dover St., Easton, MD 21601;
(410) 822-4033; fax (410) 822-7885.

Contact: *Chris Koch, publisher.*

E-mail: ckoch@guide2mortgage.com

Web site: www.guide2mortgage.com

A search-engine driven, commercial real estate mortgage lender directory, designed for the real estate finance professional. Finds qualified lenders for commercial properties, offering detailed underwriting and contact information for loan officers and decision makers. E-mail and Web

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site links are included, and lender information is continually updated and date-stamped to ensure timeliness.

LENDINGAPPS INC.

6351 Owensmouth Ave., Ste. 202, Woodland Hills, CA 91367; (818) 737-7055; fax (818) 704-6300.

Contact: *Jeffrey Pirhalla, president.*

E-mail: jpirhalla@lendingapps.com

Web site: www.lendingapps.com

LoanSizer BrokerPro - Automatically applies the CMSA industry-standard underwriting guidelines, calculates loan amounts and formats loans to comply with the acceptable submission requirements.

Lender Interface - Provides brokers with a direct electronic link to over 70 direct commercial mortgage lenders who use LenderPro software.

Origination Training & Mortgage Lead Sources - Teaches how to originate, underwrite and close commercial mortgage loans and includes training videos, manuals, lead sources and more.

SBA OFFICE - Includes all electronic SBA loan forms.



LOAN PROTECTOR INSURANCE SERVICES

6325 Cochran Rd., Ste. 1, Solon, OH 44139; (440) 498-9367; fax (440) 498-9370.

Contact: *Ron Wiser, president.*

E-mail: ron@loanprotector.com

Web site: www.loanprotector.com

Outsourcer of customized insurance tracking and lender-placed insurance programs, designed to fit each mortgage lender's specific requirements. Offers a complete line of insurance tracking products, including hazard and flood insurance tracking for residential mortgages and multi-line insurance tracking for commercial mortgages.

EasyTrack - Helps servicers manage their insurance verification, escrow premium payment and lender-placed insurance processes in a secure, online environment.

McCRACKEN FINANCIAL SERVICES

8 Suburban Park Dr., Billerica, MA 01821; (978)

439-9000; fax (978) 439-9068.

Contact: *Kim Cooper, sales and marketing assistant.*

E-mail: webmaster@mccrackens.com

Web site: www.mccrackens.com

Strategy - A commercial loan servicing system, available both as installed software and on an ASP basis.

EnableUs - A mobile data management system that employs field data collection.

MERS INC.

1595 Spring Hill Rd., Ste. 310, Vienna, VA 22182; (800) 646-6377; fax (703) 748-0183.

Contact: *Karmela Lejarde, communications manager.*

E-mail: info@mersinc.org

Web site: www.mersinc.org

Eliminates the need to prepare and record assignments when trading mortgage loans. Acts as mortgagee for all members in the county land records, so the legal mortgagee interest in the land records never changes when the loan is traded.

MIDLAND LOAN SERVICES INC.

10851 Mastin Blvd., Fl. 7, Overland Park, KS 66210; (913) 253-9000; fax (913) 253-9733.

Contact: *Timothy A. Mazzetti, executive vice president.*

E-mail: brenda.richardson@midlandls.com

Web site: www.midlandls.com

Enterprise! - A technology platform that manages the entire commercial mortgage life cycle, integrating loan origination, securitization, servicing and portfolio management. The browser-based system is designed around an electronic loan file architecture, wherein all data, images and reports are easily accessed.

Shared Servicing - Delivers Enterprise! on a secure, hosted basis. A monthly per-loan fee includes all support and maintenance, system enhancements, disaster recovery and business continuity infrastructure. Provides clients the option to outsource selected processing activities on a private-label basis, while retaining direct control of borrower relationships and asset management responsibilities.

MINDBOX

300 Drake's Landing, Ste. 155, Greenbrae, CA 94904; (415) 785-3050; fax (415) 785-3055.

Contact: *Paige Mazzoni, vice president, marketing.*

E-mail: info@mindbox.com

Web site: www.mindbox.com

ARTEnterprise - An artificial intelligence application development environment, with rules- and case-based decisioning technology to integrate data sources with business policies. Object-oriented architecture reduces maintenance and upgrade costs, and maximizes legacy hardware and software investments.

MORTGAGERAMP

7000 Central Pkwy., Ste. 800, Atlanta, GA 30328; (800) 773-4577; fax (678) 558-1115. Contact: *Doyle*

Spears, chief relationship officer/chief marketing officer.

E-mail: marketing@mortgageramp.com

Web site: www.mortgageramp.com

Provides software solutions, such as end-to-end loan management and DealCentral for lenders, and financial services for the capital markets that support origination, underwriting, closing, securitization and servicing.

PRINCETON FINANCIAL SYSTEMS

600 College Rd. East, Princeton, NJ 08540; (609) 987-2400; fax (609) 514-4794.

Contact: *Kelly O'Neill, business development associate.*

E-mail: info@pfs.com

Web site: www.pfs.com

PAM for Mortgages (PAMmort) - A specialized software application that automates the accounting management and servicing of commercial mortgage assets held by institutional investors.

RESOLVE TECHNOLOGY

129 South St., Boston, MA 02460; (617) 338-0456; fax (617) 338-0420.

Contact: *Joselyn Boudett, sales manager.*

E-mail: jboudett@resolvetech.com

Web site: www.resolvetech.com

Offers consulting services and a flagship software product, REquest, that enables transparency and provides insight into portfolio management.

SOFTPROJEX.COM

13585 Cedar Run Lane, Herndon, VA 20171; (703) 869-2392; fax (703) 435-1258.

Contact: *Ron Shah, senior director.*

E-mail: rshah@softprojex.com

Offers a mortgage services framework for the commercial mortgage industry that supports and leverages existing investments made into loan processing systems. Helps solve integration and reporting challenges for underwriters, investors, rating companies, lenders, servicers, surveillance teams and originators. The investor reporting package is a Web-enabled system which derives CMSA reports per the latest CMSA standards.

SS&C TECHNOLOGIES INC.

80 Lamberton Rd., Windsor, CT 06095; (860) 298-4500; fax (860) 298-4987.

Contact: *John F. Stone, vice president.*

E-mail: jstone@sscinc.com

Web site: www.ssctech.com

LMS Loan Suite - A database application that provides loan management throughout the life cycle, from initial request to final disposition. Helps eliminate the disparities, dual entry, loss of information and imperfect processing that occurs when using separate loan origination and servicing systems. ●